

MANONMANIAMSUNDARANARUNIVERSITY

TIRUNELVELI - 12

B.COM

BANKING&FINANCE

SYLLABUS

(Witheffectfromtheacademicyear2024-2025onwards)

B.COM

BANKING AND FINANCE

PROGRAMME OBJECTIVE:

This Programme provides ample exposure to courses from the fields of Commerce, Accountancy and Management. The course equips the students for entry level jobs in industry, promotes the growth of their professional career, entrepreneurship and a key contributor to the economic development of the country.

The B.Com Banking and Finance Programme aims to make the students

- Replicate the concepts, principles and theories in the field of Commerce, Accounting, Finance, Law and Taxation which promote the growth of their professional career and entrepreneurship.
- Integrate knowledge and skills among students with an assurance for banking related career opportunities, insurance and allied financial sectors.

TAN SHERREGULATIONSON LEARNING OUTCOMES-BASED CURRICULUM FRAMEWORK GUIDELINES BASED REGULATIONS FOR UNDERGRADUATE PROGRAMME	
Programme:	B.COM., BANKING AND FINANCE
Programme Code:	
Duration:	UG-3 years
Programme Outcomes:	PO1: Disciplinary knowledge: Capable of demonstrating comprehensive knowledge and understanding of one or more disciplines that form a part of an undergraduate Programme of study PO2: Communication Skills: Ability to express thoughts and ideas effectively in writing and orally; Communicate with others using appropriate media; confidently share one's views and express herself/himself; demonstrate the ability to listen carefully, read and write analytically, and present complex information in a clear and concise manner to different groups. PO3: Critical thinking: Capability to apply analytic thought to a body of knowledge; analyses and evaluate evidence, arguments, claims, beliefs on the basis of empirical evidence; identify relevant assumptions or implications; formulate coherent arguments; critically evaluate practices, policies and theories by following scientific approach to knowledge development. PO4: Problem solving: Capacity to extrapolate from what one has learned and apply their competencies to solve different kinds of non-familiar problems, rather than replicate curriculum content knowledge; and apply one's learning to real life situations.

	PO5: Analytical reasoning: Ability to evaluate the reliability and relevance of evidence; identify logical flaws and holes in the arguments of others; analyze and synthesize data from a variety of sources; draw valid conclusions and support them with evidence and examples, and addressing opposing viewpoints. PO6: Research-related skills: A sense of inquiry and capability for asking relevant/appropriate questions, problem arising, synthesizing and articulating; Ability to recognize cause-and-effect relationships, define problems, formulate hypotheses, test hypotheses, analyses, interpret and draw conclusions from data, establish hypotheses, predict cause-and-effect relationships; ability to plan, execute and report the results of an experiment or investigation PO7: Cooperation/Team work: Ability to work effectively and respectfully with diverse teams; facilitate cooperative or coordinated effort on the part of a group, and act together as a group or a team in the interests of a common cause and work efficiently as a member of a team PO8: Scientific reasoning: Ability to analyse, interpret and draw conclusions from quantitative/qualitative data; and critically evaluate ideas, evidence and experiences from an open-minded and reasoned perspective. PO9: Reflective thinking: Critical sensitivity to lived experiences, with self-awareness and reflexivity of both self and society. PO10 Information/digital literacy: Capability to use ICT in a variety of learning situations, demonstrate ability to access, evaluate, and use a variety of relevant information sources; and use appropriate software for analysis of data. PO 11 Self-directed learning: Ability to work independently, identify appropriate resources required for a project, and manage a project through to completion. PO 12 Multicultural competence: Possess knowledge of the values and beliefs of multiple cultures and a global perspective; and capability to effectively engage in a multicultural society and interact respectfully with diverse groups. PO 13: Moral and ethical awareness/reasoning: Ability to embrace moral/ethical values in conducting one's life, formulate a position/argument about an ethical issue from multiple perspectives, and use ethical practices in all work. Capable of demonstrating the ability to identify ethical issues related to one's work, avoid unethical behaviour such as fabrication, falsification or misrepresentation of data or committing plagiarism, not adhering to intellectual property rights; appreciating environmental and sustainability issues; and adopting objective, unbiased and truthful actions in all aspects of work. PO14: Leadership readiness/qualities: Capability for mapping out the tasks of a team or an organization, and setting direction, formulating an inspiring vision, building a team who can help achieve the vision, motivating and inspiring team members to engage with that vision, and using management skills to guide people to the right destination, in a smooth and efficient way. PO 15: Lifelong learning: Ability to acquire knowledge and skills, including, „learning how to learn“, that are necessary for participating in
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	learning activities throughout life, through self-paced and self-directed learning aimed at personal development, meeting economic, social and cultural objectives, and adapting to changing trades and demands of work place through knowledge/skill development/reskilling.
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Programme Specific Outcomes:	PSO1– Placement: To prepare the students who will demonstrate respectful engagement with others’ ideas, behaviours, beliefs and apply diverse frames of reference to decisions and actions. PSO 2-Entrepreneur: To create effective entrepreneurs by enhancing their critical thinking, problemsolving,decisionmakingandleadershipsillthatwillfacilitate startups and high potential organizations PSO3–ResearchandDevelopment: Design and implement HR systems and practices grounded in research that comply with employment laws, leading the organization towards growth and development. PSO4 – Contribution toBusiness World: To produce employable, ethical and innovative professionals to sustain in the dynamic business world. PSO5 –Contributiontothe Society: To contribute to the development of the society by collaborating with stakeholders for mutual benefit
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METHODS OF EVALUATION		
Internal Evaluation	Continuous Internal Assessment Test	25 Marks
	Assignments/Snap Test/Quiz	
	Seminars	
	Attendance and Class Participation	
External Evaluation	End Semester Examination	75 Marks
Total		100 Marks
METHODS OF ASSESSMENT		
Remembering(K1)	- The lowest level of questions requires students to recalling formation from the course content. - Knowledge questions usually require students to identify information in the textbook.	
Understanding(K2)	- Understanding of facts and ideas by comprehending, organizing, comparing, translating, interpolating and interpreting in their own words. - The questions go beyond simple recall and require students to combine at together.	
Application(K3)	- Students have to solve problems by using/applying a concept learned in the classroom. - Students must use their knowledge to determine an exact response.	
Analyse(K4)	- Analysing the question is one that asks the student to break down something into its component parts. - Analysing requires student to identify reasons, causes or motives and reach conclusions or generalizations.	
Evaluate(K5)	- Evaluation requires an individual to make judgment on something. - Questions to be asked to judge the value of an idea, a character, a work of art, or a solution to a problem. - Students are engaged in decision-making and problem-solving. - Evaluation questions do not have single right answers	
Create(K6)	- The questions of this category challenge students to get engaged in creative and original thinking. - Developing original ideas and problem-solving skills	

B.Com Banking&Finance(2024–25 onwards)

Part	Course Code	TitleoftheCourse	Credits	Hours
FIRST YEAR				
FIRST SEMESTER				
PartI		Language–Tamil	3	6
PartII		English	3	6
PartIII		CorePaperI– FinancialAccountingI	5	5
PartIII		CorePaper II– Principlesof Management	5	5
PartIII	Any one	Elective I–Business Communication ElectiveI–IndianEconomicDevelopment Elective I–Business Economics	3	4
PartIV	selectany One	SkillEnhancementCourseSEC–1 Digital Banking / MS Office	2	2
		Foundation Course FC FundamentalsofBusinessStudies	2	2
		TOTAL	23	30
SECOND SEMESTER				
PartI		Language–Tamil	3	6
PartII		English	3	4
PartIII		CorePaperIII– FinancialAccountingII	5	5
PartIII		CorePaper IV– BankingLawandPractice	5	5
PartIII	Any one	ElectiveII–BusinessMathematicsandStatistics Elective II–Insurance and Risk Management Elective II–Business Environment	3	4
PartIV	Selectany Two	Skill Enhance Course SEC– 2 SkillEnhancementCourse–SEC3 Internet and its Applications/ Stock Market Operation/ NewventurePlanningand Development	1 1	2 2
PartIV	Naan Mudhalvan	Cambridge English	2	2
		TOTAL	23	30

SECOND YEAR				
THIRD SEMESTER				
Part I		Language–Tamil	3	6
Part II		English	3	6
Part III		Core Paper V– Corporate Accounting I	5	5
Part III		Core Paper VI– Business Law	4	4
Part III	Any one	Elective III–E-Banking Elective III–International Trade Elective III–Financial Services	4	3
Part IV	Select any one	Skill Enhance Course SEC– 4 Computerized Accounting System/ Clearing and Forwarding in Import and Export	1	2
		E.V.S	2	2
	Naan Mudhalvan	*Goods and Service Tax	2	2
		TOTAL	24	30
FOURTH SEMESTER				
Part I		Language–Tamil	3	6
Part II		English	3	6
Part III		Core Paper VII– Corporate Accounting II	5	5
Part III		Core Paper VIII– Principles of Marketing	4	4
Part III	Anyone	Elective IV–Financial Derivatives Elective IV–Rural Banking Elective IV–Business Legislations	4	3
Part IV	Select any one	Skill Enhance Course SEC–5 Fundamentals of Fin Tech / Filing of GST Returns	1	2
		Value Education	2	2
Part IV	Naan Mudhalvan	*Working Capital Management	2	2
		TOTAL	24	30

*Applicable to the students who failed in Naan Mudhalvan (Alternative Paper)

FIFTH SEMESTER

Semester	PartI/II/ III/ IV/V	SubjectStatus	SubjectTitle	Credit	Contact Hours Perweek
V	III	Core9	CostAccounting	4	5
	III	Core10	Company law	4	5
	III	Core11	IncomeTaxLaw&PracticeI	4	5
	III	Core12	Auditingand corporate governance/ *Projectvivavoce	3	5
	III	Disciplinespecific Elective1/2 (Any one)	DevelopmentBanking/ *ResearchMethodology	3	4
	IV	Disciplinespecific elective3/4(Any one)	Financing Foreign Trade/Entrepreneurship development	3	4
	IV	NaanMudhalvan Scheme	Agriculturaleconomyof India	2	2
			Internship/Industrialvisit/Field visit/Knowledgeupgradation	2	
			Sub Total	25	30
*AsetofProject andResearchMethodologyshouldbeselected.					

SIXTH SEMESTER

Semester	PartI/II/ III/IV/V	SubjectStatus	SubjectTitle	Credit	Contact HoursPer week
VI	III	Core13	Special Accounts	4	6
	III	Core14	ManagementAccounting	4	6
	III	Core15	IncomeTaxLaw&PracticeII	4	6
	III	Discipline specific Elective1/2	SpreadSheetfor Business/HumanResource Management (Any one)	3	5
	III	Discipline specific elective3/4	Financial Risk Management / CreditManagement(Anyone)	3	5
	IV	NaanMudhalvan Scheme	Personalinvestment	2	2
			Extensionactivity	1	-
			Sub Total	21	30
			GrandTotal	140	180

FIRST YEAR – SEMESTER –
ICORE–I:FINANCIALACCOUNTINGI

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
Learning Objectives									
LO1	To understand the basic accounting concepts and standards.								
LO2	To know the basis for calculating business profits.								
LO3	To familiarize with the accounting treatment of depreciation.								
LO4	To learn the methods of calculating profit for single entry system.								
LO5	To gain knowledge on the accounting treatment of insurance claims.								
Prerequisites: Should have studied Accountancy in XII Std									
Unit	Contents								No. of Hours
I	Fundamentals of Financial Accounting Financial Accounting – Meaning, Definition, Objectives, Basic Accounting Concepts and Conventions- Journal, Ledger Accounts– Subsidiary Books— Trial Balance- Classification of Errors– Bank Reconciliation Statement -Need and Preparation								15
II	Final Accounts Final Accounts of Sole Trading Concern- Capital and Revenue Expenditure and Receipts – Preparation of Trading, Profit and Loss Account and Balance Sheet with Adjustments.								15
III	Depreciation and Bills of Exchange Depreciation - Meaning – Objectives – Accounting Treatments - Types - Straight Line Method – Diminishing Balance method – Conversion method. Units of Production Method– Cost Model vs Revaluation Bills of Exchange– Definition– Specimens– Discounting of Bills– Endorsement of Bill – Collection – Noting – Renewal – Retirement of Bill under rebate								15
IV	Accounting from Incomplete Records – Single Entry System Incomplete Records- Meaning and Features- Limitations- Difference between Incomplete Records and Double Entry System- Methods of Calculation of Profit - Statement of Affairs Method– Preparation of final statements by Conversion method.								15
V	Royalty and Insurance Claims Meaning – Minimum Rent – Short Working – Recoupment of Short Working – Lessor and Lessee – Sublease – Accounting Treatment. Insurance Claims– Calculation of Claim Amount- Average clause (Loss of Stock only)								15
TOTAL								75	

THEORY 20% & PROBLEM 80%

CO	Course Outcomes
CO1	Remember the concept of rectification of errors and Bank reconciliation statements
CO2	Apply the knowledge in preparing detailed accounts of sole trading concerns
CO3	Analyse the various methods of providing depreciation
CO4	Evaluate the methods of calculation of profit
CO5	Determine the royalty accounting treatment and claims from insurance companies in case of loss of stock.

Textbooks

1.	S.P. Jain and K.L. Narang Financial Accounting-I, Kalyani Publishers, New Delhi.
2.	S.N. Maheshwari, Financial Accounting, Vikas Publications, Noida.
3.	Shukla Grewal and Gupta, "Advanced Accounts", volume 1, S. Chand and Sons, New Delhi.
4.	Radhaswamy and R.L. Gupta: Advanced Accounting, Sultan Chand, New Delhi.
5.	R.L. Gupta and V.K. Gupta, "Financial Accounting", Sultan Chand, New Delhi.

Reference Books

1.	Dr. Arulanandan and Raman: Advanced Accountancy, Himalaya Publications, Mumbai.
2.	Tulsian, Advanced Accounting, Tata McGraw Hills, Noida.
3.	Charumathi and Vinayagam, Financial Accounting, S. Chand and Sons, New Delhi.
4.	Goyal and Tiwari, Financial Accounting, Taxmann Publications, New Delhi.
5.	Robert N Anthony, David Hawkins, Kenneth A. Merchant, Accounting: Text and Cases. McGraw-Hill Education, Noida.

NOTE: Latest Edition of Textbooks may be used**Web Resources**

1.	https://www.slideshare.net/mcsharma1/accounting-for-depreciation-1
2.	https://www.slideshare.net/ramusakha/basics-of-financial-accounting
3.	https://www.accountingtools.com/articles/what-is-a-single-entry-system.html

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	2	3	2	2	3	2	2
CO2	3	2	3	3	3	2	2	2	3	2	2
CO3	3	2	3	3	3	2	2	2	3	2	2
CO4	3	2	3	3	2	2	2	2	3	2	2
CO5	3	2	3	3	3	2	2	2	3	2	2
TOTAL	15	10	15	15	13	11	10	10	15	10	10
AVERAGE	3	2	3	3	2.6	2.2	2	2	3	2	2

3– Strong, 2–Medium, 1–Low

FIRSTYEAR– SEMESTER– I

CORE– II:PRINCIPLES OFMANAGEMENT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
Learning Objectives									
LO1	To understand the basic management concepts and functions								
LO2	To know the various techniques of planning and decision making								
LO3	To familiarize with the concepts of organisation structure								
LO4	To gain knowledge about the various components of staffing								
LO5	To enable the students in understanding the control techniques of management								
Prerequisites: Should have studied Commerce in XII Std									
Unit	Contents								No. of Hours
I	Introduction to Management Meaning-Definitions–Nature and Scope-Level of Management – Importance - Management Vs. Administration – Management: Science or Art –Evolution of Management Thoughts – F. W. Taylor, Henry Fayol, Peter F. Drucker, Elton Mayo-Functions of Management - Trends and Challenges of Management. Managers –Qualification – Duties & Responsibilities.								15
II	Planning Planning–Meaning–Definitions–Nature–Scope and Functions – Importance and Elements of Planning – Types – Planning Process - Tools and Techniques of Planning – Management by Objective(MBO).Decision Making:Meaning –Characteristics – Types - Steps in Decision Making –Forecasting.								15
III	Organizing Meaning - Definitions - Nature and Scope – Characteristics – Importance – Types - Formal and Informal Organization – Organization Chart–Organization Structure:Meaning and Types - Departmentalization– Authority and Responsibility – Centralization and Decentralization – Span of Management.								15
IV	Staffing Introduction-Concept of Staffing-Staffing Process–Recruitment – Sources of Recruitment – Modern Recruitment Methods - Selection Procedure – Test- Interview– Training: Need - Types– Promotion –Management Games – Performance Appraisal - Meaning and Methods – 360-degree Performance Appraisal – Work from Home - Managing Work from Home [WFH].								15

V	Directing Motivation –Meaning - Theories – Communication – Types - BarrierstoCommunications–MeasurestoOvercometheBarriers. Leadership –Nature -TypesandTheories ofLeadership –Styles of Leadership - Qualities of a Good Leader – Successful Women Leaders–Challengesfacedbywomeninworkforce-Supervision. Co-ordination and Control Co-ordination–Meaning -TechniquesofCo-ordination. Control - Characteristics - Importance – Stages in the Control Process - Requisites of Effective Control and Controlling Techniques – Management by Exception [MBE].	15
	Total	75
CourseOutcomes		
CO1	Demonstratetheimportanceofprinciplesofmanagement.	
CO2	Paraphrasetheimportanceofplanning anddecisionmaking inanorganization.	
CO3	Comprehendtheconceptofvariousauthorizesandresponsibilitiesofan organization.	
CO4	EnumeratethevariousmethodsofPerformanceappraisal	
CO5	Demonstratethenotionofdirecting,co-coordinationandcontrolinthe management.	
Textbooks		
1	Gupta.C.B,-PrinciplesofManagement-L.M.Prasad,S.Chand&SonsCo.Ltd, New Delhi.	
2	DinkarPagare,PrinciplesofManagement,SultanChand&SonsPublications, New Delhi.	
3	P.C.Tripathi&P.NReddy,PrinciplesofManagement.TataMcGraw,Hill, Noida.	
4	L.M.Prasad,PrinciplesofManagement,S.Chand &SonsCo.Ltd,New Delhi.	
5	R.K.Sharma,ShashiK.Gupta,RahulSharma,BusinessManagement,Kalyani Publications, New Delhi.	
ReferenceBooks		
1	KSundhar,PrinciplesofManagement,VijayNicholeImprintsLimited, Chennai	
2	HaroldKoontz,HeinzWeirich,EssentialsofManagement,McGrawHill, Sultan Chand and Sons, New Delhi.	
3	Griffffin,Managementprinciplesandapplications,Cengagelearning, India.	
4	H.Mintzberg-TheNatureofManagerialWork,Harper &Row,NewYork.	
5	Eccles,R.G.&Nohria,N.BeyondtheHype:RediscoveringtheEssenceof Management. Boston The Harvard Business School Press, India.	
NOTE:LatestEditionofTextbooks MaybeUsed		

WebResources	
1	http://www.universityofcalicut.info/sy1/management
2	https://www.managementstudyguide.com/manpower-planning.htm
3	https://www.businessmanagementideas.com/notes/management-notes/coordination/coordination/21392

**MAPPING WITH PROGRAMME OUTCOMES
AND PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	3	2	2	2	3	2	3
CO2	3	2	3	3	2	2	2	2	3	2	2
CO3	3	2	2	3	2	2	2	1	3	2	2
CO4	3	2	2	3	2	2	2	2	3	2	2
CO5	3	2	3	3	2	2	2	1	3	2	2
TOTAL	15	10	12	15	11	10	10	8	15	10	11
AVERAGE	3	2	2.4	3	2.2	2	2	1.6	3	2	2.2

3– Strong, 2–Medium, 1–Low

FIRST YEAR – SEMESTER –
IELECTIVE I-BUSINESS COMMUNICATION

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
LearningObjectives									
LO1	Toenablethestudentstoknowabouttheprinciples,objectivesandimportanceof communicationincommerceandtrade.								
LO2	Todevelopthestudents tounderstandabouttradeenquiries								
LO3	Tomakethe students awareaboutvarious types of business correspondence.								
LO4	Todevelopthestudentstowritebusiness reports.								
LO5	Toenable thelearners touupdate withvarious typesofinterviews								
Prerequisites:ShouldhavestudiedCommerce in XIIStd									
Unit	Contents								No.of Hours
I	IntroductiontoBusiness Communication Definition – Meaning – Importance of Effective Communication – Modern Communication Methods – Barriers to Communication – E-Communication - Business Letters: Need - Functions – Essentials of Effective Business Letters – Layout								12
II	TradeEnquiries Trade Enquiries – Orders and their Execution – Credit and Status Enquiries – Complaints and Adjustments – Collection Letters – Sales Letters – CircularLetters								12
III	BankingCorrespondence Banking Correspondence – Types – Structure of Banking Correspondence – Elements of a Good Banking Correspondence– Insurance – Meaning and Types – InsuranceCorrespondence–DifferencebetweenLifeandGeneralInsurance – Meaning of Fire Insurance – Kinds – Correspondence Relating to Marine Insurance – Agency Correspondence – Introduction – Kinds – Stages of Agent Correspondence – Terms of Agency Correspondence								12
IV	SecretarialCorrespondence CompanySecretarialCorrespondence–Introduction–DutiesofSecretary– ClassificationofSecretarialCorrespondence–Specimenletters–Agendaand								12

	Minutes of Report writing – Introduction – Types of Reports – Preparation of Report Writing	
V	Application Letters Application Letters – Preparation of Resume – Interview: Meaning – Objectives and Techniques of Various Types of Interviews – Public Speech – Characteristics of a Good Speech	12
	TOTAL	60

Course Outcomes

CO1	Acquire the basic concept of business communication.
CO2	Exposed to effective business letter
CO3	Paraphrase the concept of various correspondences.
CO4	Prepare Secretarial Correspondence like agenda, minutes and various business reports.
CO5	Acquire the skill of preparing an effective resume

Textbooks

1	Rajendra Pal & J.S. Korlahalli, Essentials of Business Communication - Sultan Chand & Sons - New Delhi.
2	Gupta and Jain, Business Communication, Sahitya Bahvan publication, New Delhi.
3	K.P. Singha, Business Communication, Taxmann, New Delhi.
4	R.S.N. Pillai and Bhagavathi. S, Commercial Correspondence, Chand Publications, New Delhi.
5	M.S. Ramesh and R. Pattenshetty, Effective Business English and Correspondence, S. Chand & Co, Publishers, New Delhi.

Reference Books

1	V.K. Jain and Om Prakash, Business communication, S. Chand, New Delhi.
2	Rithika Motwani, Business communication, Taxmann, New Delhi.
3	Shirley Taylor, Communication for Business - Pearson Publications - New Delhi.
4	Bovee, Thill, Schatzman, Business Communication Today - Pearson Education, Private Ltd - New Delhi.
5	Penrose, Rasbery, Myers, Advanced Business Communication, Bangalore.

NOTE: Latest Edition of Textbooks may be used

WebResources

1	https://accountingseekho.com/
2	https://www.testpreptraining.com/business-communications-practice-exam-questions
3	https://bachelors.online.nmims.edu/degree-programs

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	2	3	2	2	2	2	2	2	2
CO2	3	3	2	3	2	2	2	3	2	2	2
CO3	3	3	2	3	2	2	2	2	2	2	2
CO4	3	3	2	3	2	2	2	2	2	2	2
CO5	3	3	2	3	2	2	2	2	2	2	2
TOTAL	15	15	15	15	10	10	10	11	10	10	10
AVERAGE	3	3	3	3	2	2	2	2.2	2	2	2

3– Strong, 2-Medium, 1-Low

FIRST YEAR – SEMESTER –
IELECTIVE I-INDIAN ECONOMIC DEVELOPMENT

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
LearningObjectives									
LO1	Tounderstandtheconceptsof Economicgrowthanddevelopment								
LO2	Toknowthefeaturesandfactorsaffectingeconomicdevelopment								
LO3	Togainunderstanding aboutthecalculatioon ofnational income								
LO4	Toexaminethe roleof publicfinanceineconomicdevelopment								
LO5	Tounderstandthecausesof inflation								
Prerequisites:ShouldhavestudiedCommerce in XIIStd									
Unit	Contents							No.of Hours	
I	EconomicDevelopmentandGrowth Concepts of Economic Growth and Development. Measurement of Economic Development: Per Capita Income, Basic Needs, Physical Quality of Life Index, Human Development Index and Gender Empowerment Measure.							12	
II	Economic Development Factors affecting Economic Development - Characteristics of Developing Countries- Population and Economic Development- Theories of Demographic Transition. Human Resource Development and Economic Development							12	
III	NationalIncome Meaning, Importance, National Product-Concept, types of measurement, Comparison of National Income at Constant and Current Prices. Sectorial Contribution to National Income. National Income and Economic Welfare							12	
IV	PublicFinance Meaning, Importance,RoleofPublicFinanceinEconomicDevelopment, Public Revenue-Sources, Direct and Indirect taxes, Impact and Incidence of Taxation, Public Expenditure-Classification and Cannons of Public Expenditure, Public Debt-Need, Sources and Importance, Budget-Importance, Types of Deficits - Revenue, Budgetary, Primary and Fiscal, Deficit Financing.							12	

V	Money Supply Theories of Money and Its Supply, Types of Money-Broad, Narrow and High Power, Concept of M1, M2 and M3. Inflation and Deflation-Types, Causes and Impact, - Price Index- CPI and WPI, Role of Fiscal Policy in Controlling Money supply.	12
	TOTAL	60
Course Outcomes		
CO1	Elaborate the role of State and Market in Economic Development	
CO2	Explain the Sectorial contribution to National Income	
CO3	Illustrate and Compare National Income at constant and current prices.	
CO4	Describe the canons of public expenditure	
CO5	Understand the theories of money and supply	
Textbooks		
1	Dutt and Sundaram, Indian Economy, S.Chand, New Delhi	
2	V.K.Puri, S.K.Mishra, Indian Economy, Himalaya Publishing house, Mumbai	
3	Remesh Singh, Indian Economy, Mc.Graw Hill, Noida.	
4	Nitin Singhania, Indian Economy, Mc.Graw Hill, Noida.	
5	Sanjeverma, The Indian Economy, unique publication, Shimla.	
Reference Books		
1	Ghatak Subrata: Introduction to Development Economics, Routledge Publications, New Delhi.	
2	Sukumoy Chakravarty: Development Planning-Indian Experience, OUP, New Delhi.	
3	Ramesh Singh, Indian Economy, Mc.Graw Hill, Noida.	
4	Mier, Gerald, M: Leading issues in Economic Development, OUP, New Delhi.	
5	Todaro, Micheal P: Economic Development in the third world, Orient Longman, Hyderabad	
NOTE: Latest Edition of Textbooks May be Used		
Web Resources		
1	http://www.jstor.org	
2	http://www.indiastat.com	
3	http://www.epw.in	

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	2	2	2	2	2	2	2
CO2	3	2	3	3	2	2	2	2	2	3	2
CO3	3	2	3	3	2	2	2	2	2	2	2
CO4	3	2	3	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2
TOTAL	15	10	14	15	10	10	10	10	10	13	10
AVERAGE	3	2	2.8	3	2	2	2	2	2	2.2	2

3– Strong,2-Medium,1-Low

FIRST YEAR – SEMESTER –
IELECTIVE I-BUSINESS ECONOMICS

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
LearningObjectives									
LO1	Tounderstandtheapproachestoeeconomic analysis								
LO2	Toknowthevariousdeterminants of demand								
LO3	Togainknowledgeonconcept andfeatures ofconsumerbehaviour								
LO4	Tolearn thelawsofvariable proportions								
LO5	Toenablethestudentstounderstandtheobjectives andimportanceofpricing policy								
Prerequisites:ShouldhavestudiedCommerce in XIIStd									
Unit	Contents							No.of Hours	
I	IntroductiontoEconomics Introduction to Economics – Wealth, Welfare and Scarcity Views onEconomics – Positive and Normative Economics - Definition – Scope and ImportanceofBusinessEconomics-Concepts:ProductionPossibility frontiers – Opportunity Cost – Accounting Profit and Economic Profit – Incremental and Marginal Concepts – Time and Discounting Principles – Concept of Efficiency-Business Cycle: - Inflation, Depression, Recession, Recovery, Reflation and Deflation.							12	
II	Demand&SupplyFunctions MeaningofDemand-DemandAnalysis:DemandDeterminants,LawofDemand and its Exceptions. Elasticity of Demand: Definition, Types, Measurement and Significance. Demand Forecasting - Factors Governing Demand Forecasting - Methods of Demand Forecasting, Law of Supply and Determinants.							12	
III	ConsumerBehaviour Consumer Behaviour – Meaning, Concepts and Features – Law of Diminishing Marginal Utility – Equi-Marginal Utility – Indifference Curve: Meaning, Definition, Assumptions, Significance and Properties – Consumer’sEquilibrium. Price, Income and Substitution Effects. Types of Goods: Normal, Inferiorand Giffen Goods - Derivation ofIndividual Demand Curveand Market Demand Curve with the help of Indifference Curve.							12	

IV	Theory of Production Concept of Production - Production Functions: Linear and Non – Linear Homogeneous Production Functions - Law of Variable Proportion – Laws of Returns to Scale - Difference between Laws of variable proportion and return to scale – Economies of Scale – Internal and External Economies – Internal and External Diseconomies - Producer’s equilibrium	12
V	Product Pricing Price and Output Determination under Perfect Competition, Short Period and Long Period Price Determination, Objectives of Pricing Policy, its importance, Pricing Methods and Objectives – Price Determination under Monopoly, kinds of Monopoly, Price Discrimination, Determination of Price in Monopoly – Monopolistic Competition – Price Discrimination, Equilibrium of Firm in Monopolistic Competition – Oligopoly – Meaning – features, “Kinked Demand” Curve	12
	TOTAL	60
Course Outcomes		
CO1	Explain the positive and negative approaches in economic analysis	
CO2	Understand the factors of demand forecasting	
CO3	Know the assumptions and significance of indifference curve	
CO4	Outline the internal and external economies of scale	
CO5	Relate and apply the various methods of pricing	
Textbooks		
1	H.L.Ahuja, Business Economics – Micro & Macro – Sultan Chand & Sons, New Delhi.	
2	C.M.Chaudhary, Business Economics – RBSA Publishers – Jaipur-03.	
3	Aryamala.T, Business Economics, Vijay Nocol, Chennai.	
4	T.P.Jain, Business Economics, Global Publication Pvt.Ltd, Chennai.	
5	D.M.Mithani, Business Economics, Himalaya Publishing House, Mumbai.	
Reference Books		
1	S.Shankaran, Business Economics – Margham Publications, Chennai.	
2	P.L.Mehta, Managerial Economics – Analysis, Problems & Cases, Sultan Chand & Sons, New Delhi.	
3	Peter Mitchelson and Andrew Mann, Economics for Business – Thomas Nelson Australia	
4	Ramsingh and Vinaykumar, Business Economics, Thakur publication Pvt.Ltd, Chennai.	

5	SaluramandPriyanksTindal,BusinessEconomics,CAFoundationStudymaterial,Chennai.
NOTE:LatestEditionofTextbooks MaybeUsed	
WebResources	
1	https://youtube.com/channel/UC69_-P77nf5-rKrjcpVEsqQ
2	https://www.icsi.edu/
3	https://www.yourarticlelibrary.com/marketing/pricing/product-pricing-objectives-basis-and-factors/74160

**MAPPINGWITHPROGRAMMEOUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	2	2	2	2	2	1	2	2
CO2	3	2	3	3	2	2	2	2	2	2	2
CO3	3	2	3	3	2	2	2	2	2	2	2
CO4	3	2	2	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2
TOTAL	15	10	13	14	11	10	10	10	10	10	10
AVERAGE	3	2	2.6	2.8	2.2	2	2	2	2	2	2

3– Strong,2-Medium,1-Low

DIGITAL BANKING

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					2	2	25	75	100

Learning Objectives:	
LO1:	To acquaint students with knowledge of Digital Banking Products.
LO2:	To enable the students to understand the knowledge of Digital Payment System
LO3:	To impart the students to understand the new concepts of Mobile and Internet Banking
LO4:	To enable the students to have depth knowledge in point-of-sale terminals
LO5:	To understand the ATM and cash deposits system
Course Outcomes:	
	After the successful completion of the course, the students will be able to:
CO1:	Explain the need for digital banking products and the usage of cards.
CO2:	Classify the usage of various payment systems.
CO3:	Discuss the profitability, risk management and frauds of mobile and internet banking.
CO4:	Analyse the approval processes of POS terminals.
CO5:	Explain the product features and services of ATM and Cash Deposit Machine.

Unit I: Digital Banking Products

Digital Banking – Meaning – Features - Digital Banking Products - Features - Benefits – Bank Cards – Features and Incentives of Bank cards - Types of Bank Cards – New Technologies - Europay, Master and Visa Card (EMV) - Tap and Go, Near Field Communication (NFC) etc. - Approval Processes for Bank Cards – Customer Education for Digital Banking Products – Digital Lending – Digital Lending Process - Non-Performing Asset (NPA).

Unit II: Payment System

Overview of Domestic and Global Payment Systems - RuPay and RuPay Secure – Immediate Payment Service (IMPS) – National Unified USSD Platform (NUUP) - National Automated Clearing House (NACH) - Aadhaar Enabled Payment System (AEPS) – Cheque Truncation System (CTS) – Real Time Gross Settlement Systems (RTGS) – National Electronic Fund Transfer (NEFT) - Innovative Banking & Payment Systems.

Unit III: Mobile and Internet Banking

Mobile & Internet Banking - Overview – Product Features and Diversity - Corporate and Individual Internet Banking Integration with e-Commerce Merchant sites, IMPS - Profitability - Risk Management and Frauds - Cyber Crime - Cyber Security – Block chain Technology - Types - Crypto currency and Bitcoins

Unit IV: Point of Sale Terminals

Point of Sale (POS) Terminals - Overview - Features - Approval processes for POS Terminals - Key Components of POS - Hardware - Software - User Interface Design – Cloud based Point of Sale – Cloud Computing - Benefits of POS in Retail Business.

Unit V: Automated Teller Machine and Cash Deposit Systems

Automated Teller Machine (ATM) – Cash Deposit Machine (CDM) & Cash Recyclers - Overview - Features - ATM Instant Money Transfer Systems - National Financial Switch (NFS) - Various Value-Added Services - Proprietary, Brown Label and White Label ATMs - ATM & CDM Network Planning - Onsite/Offsite-ATM security, Surveillance and Fraud Prevention.

Recent Trends in Digital Banking

Faculty member will impart the knowledge on recent Developments in Digital Banking to the students and these components will not cover in the examination.

Text Books:

1. IIBF, 2019. Digital Banking. Taxmann Publications, New Delhi
2. Gordon E. & Natarajan S. 2017 Banking Theory, Law and Practice. 24th Revised Edition. Himalaya Publishing House, New Delhi
3. Ravindra Kumar and Manish Deshpande. 2016 E-Banking. Pacific Books International, 2016.
4. Uppal R. K. 2017 E-Banking: The Indian Experience. Bharti Publications, 2017.

Supplementary Readings:

1. Arunajatesan S. 2017 Technology in Banking Margham Publication Chennai.
2. Digital Banking 2016 Indian Institute of Banking and Finance, Pvt Limited New Delhi.
3. Indian Institute of Banking and Finance, 2016 General Bank Management, McMillan, Mumbai
4. Subba Rao S and Khanna. P. L. 2014 Principles and Practice of Bank Management, Himalaya Publishing House, Mumbai.

Web Reference:

1. https://ebooks.lpude.in/commerce/bcom/term_4/DCOM208_BANKING_THEORY_AND_PRACTICE.pdf
2. <http://www.himpub.com/documents/Chapter1859.pdf>.

MSOFFICE

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External (Practical)	Total
					2	2	50	50 (Internal Examiner)	100
LearningObjectives:									
LO1:	Toenablethestudentstoacquireknowledgeincreatingdocumentsforprinting, sharing, presentation and store data in a spreadsheet								
LO2:	ToequipthestudentsthemselveswiththeskillsinMSExcelprogram,whichisused to save and analyse the numerical data.								
LO3:	Toengagethestudentsthemselveswithadvanced,MSexcel Functionsandproductivitytoolstoassistindeveloping Worksheetsandconsolidationtosummarizeandreportresultsfrom multiple work sheets								
LO4:	ToidentifythenamesandfunctionsofthePowerPointinterfaceandcreateaslidepresentation that includes text, graphics, animation and transition								
LO5:	Toplan,design,create,manipulateandanalyseandcompiledatainvariousways.								
CourseOutcomes:									
	Afterthesuccessfulcompletionofthecourse,the studentswillbeableto:								
CO1:	Acquirepractical knowledgeinMSWord								
CO2:	ConstructworksheetinMSExcelusingbasicfunctions								
CO3:	ConstructExcelsheetsinMSExcelusingadvancedfunctions								
CO4:	PreparepresentationsinMSPowerPointusingvariousTemplates								
CO5:	CreateadatabaseusingPowerpoint								

Unit I: Microsoft Word-I

Working with Microsoft Word: Constructing a new document – Revising and Formatting a document – Alter the Layout, Watermark - Background and Borders – Headers & Footers – Page Numbering

Unit II: Microsoft Word-II

Applying Templates - Formulating Tables – Editing tables – Incorporate Word Art, Clip Arts, Smart art & Pictures – Search & Replace – Transferring and Receiving Documents, sharing information to others – Encrypt and Decrypt a document - Mail Merge.

Unit III: Microsoft Excel-I

Microsoft Excel - create a spreadsheet using Auto fill, setting margin, adding and Removing Rows and Columns, creating and copying formulae, changing column widths and row heights, using Autoformat, creating and printing a chart, Page Layout, converting files into a different format, finding total in rows and columns and Mathematical Expression Such as Add, Subtract, Multiply and Divide.

Unit IV: Microsoft Excel-II

More Advanced Excel Functions: Normal, Page Layout, Page Break View – Employing the Freeze Panes Tool – Employing Financial Functions: PMT, RATE, NPER, PV, FV – Logical Functions: AND, FALSE, IF, NOT, OR, TRUE – BAHTT EXT T ext. Function – LEFT Concatenation – Using LOWER and UPPER – Value Function – Examining Date & Time Functionality.

Unit V: Microsoft Power Point:

Applying the Auto-content wizard to Create and Store a presentation - Design template – Creating a Blank presentation – Opening a Previously- made presentation – Adjusting the Background – Choosing the Presentation Layout – Establishing the Presentation Style;

List of Practical:

MS-WORD

1. Enter the chairperson's speech, auditor's report, minutes and agenda, and implement the following processes: boldening, underscoring, varying font size, adjusting the style, altering the background and text color, varying line spacing, verifying spellings, arranging, adding headers and footers, inserting pages and page numbers, finding and replacing words.
2. Prepare an invitation for the college function using text boxes and clipart.
3. Prepare a class time table and perform the following operations: Inserting the table, data entry, alignment of Rows and Columns, inserting and deleting the rows and columns, and Changing of Table Format.
4. Prepare a shareholders' meeting letter for 10 members using mail merge operation.
5. Prepare Bio-Data by using Wizard and Templates.

MS-EXCEL

1. Generate a roster of your class (a minimum of 5 topics) and perform the following activities: Data entry, Grand total, Mean, Result and Ranking through arithmetic and logical functions and sorting.
2. Utilizing the chart wizard, create various charts (line, pie, bar) to show the annual performance of sales, purchase, and profit of the company.
3. Prepare a declaration of Bank customer's account indicating simple and compound interest estimations for 10 different customers using mathematical and logical functions.
4. Make an Excel spread sheet to do various financial operations PMT, RATE, NPER, PV, FV.
5. Generate an excel sheet to accomplish numerous text, value, and date & time functions.

MS-POWERPOINT

1. Construct presentation slides that display the five levels of a company's hierarchy utilizing an organization chart.
2. Create slides for the news headlines of a well-known television network. The presentation ought to include the following transitions: Top to Bottom, Bottom to Top, Zoom In and Zoom Out. The presentation should be able to run in custom mode.
3. Create slides for the Seminar/ Lecture Presentation featuring animation and complete the following: Develop multiple slides, alter background colour, and in corporate word art to adjust font colour.

TextBooks:

1. A First Course in computers Based on Windows 8 and MS Office 2013 by Sanjay Saxena, Edition 2015, Vikas Publishing House Pvt. Ltd. New Delhi.
2. Fundamentals of Information Technology & MS Office by Bhullar MS, Raman Preet Kaur, Edition 2015, Kalyani Publishers Ludhiana
3. Excel 2019 – All-in-one by Lokesh Lalwani, Edition 2019, BPB Publications; 1st edition (1 January 2019); BPB Publication
4. Jordan Goldmeter 2014 Advanced Excel Essentials Friends of a Press USA

Supplementary Readings:

1. Sterling Libs Fcca 2016 Advanced Excel: How to use V lookup & Index Match function Straight Publications USA
2. Chris Urban 2016 Advanced Excel for Productivity USA
3. Lokesh Lalwani 2019 Excel 2019 All in One; BPB Publication USA
4. Ritu Arora 2018 Advanced Excel 2016 BPB Publications New Delhi

Web Reference:

- 1 <https://www.klientsolutes.com/list-of-microsoft-word-exercises-for-students/>
- 2 <https://www.guru99.com/logical-functions-operators-and-conditions-in-excel.html>
- 3 <https://www.educba.com/text-function-in-excel/>
- 4 <https://www.cours-gratuit.com/powerpoint-courses/ms-powerpoint-exercises-for-college-students-pdf>

FOUNDATION COURSE (OR) BRIDGE COURSE

FUNDAMENTALS OF BUSINESS STUDIES

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					2	2	25	75	100

A bridge course for the students of commerce faculty is conducted every year to get the students the knowledge of commerce faculty. The main objective of the course is to bridge the gap between subjects studied at School level and subjects they would be studying in commerce faculty. A Bridge course aims to cover the gap between the understanding level of the higher secondary school courses and higher educational courses. Bridge course is preparative course for college level courses with an academic curriculum that is offered to enhance the knowledge of the students by means of preparing for the intellectual challenges of commerce subject and to know basic information about core subject. Bridge courses are the tool to help students to success in their graduate level studies. It is also a prerequisite and foundational course to know the basic information about commerce subjects.

FUNDAMENTALS OF BUSINESS STUDIES

Objective

The bridge course aims to act as a buffer for the new entrants with an objective to provide adequate time for the transition to hard core of degree courses. This gives them a breather, to prepare themselves before the onset of courses for first year degree programme.

Course Outcomes:	
	After the successful completion of the course, the students will be able to:
CO1:	To make the students familiar with the basic concepts of commerce, and Management Fields.
CO2:	To encourage and motivate the students for the commerce Education.
CO3:	To make the students aware towards the various branches of commerce for Example, Accounts, Banking and Auditing.

Unit I Commerce-Introduction

Definition of Commerce-Importance of Commerce-Meaning of barter system--business-industry-trade- hindrances of trade-branches of Commerce.

Unit II Accounting-Introduction

Book-Keeping-Meaning -Definition -Objectives-Accounting-Meaning -Definition- Objectives-Importance-Functions-Advantages-Limitations-Methodsof Accounting-Single Entry Double Entry-Steps involved in double entry system-Advantages of double entry system-Meaning of Debit and Credit-Types of Accounts and its rules-Personal Accounts- Real Accounts-Nominal Accounts.

Unit III Marketing & Advertising

Meaning of Marketing-Definition-Functions of Marketing-Meaning of Consumer-Standardization and Grading-Pricing -Kinds of Pricing -AGMARK-ISI- Advertising: Meaning, Characteristics, Advertising Objectives, Advertising Functions Advantages of advertising, Kinds of Advertising, Advertising Media, Kinds of media

Unit IV Auditing & Entrepreneurial Development

Introduction of Auditing-Origin and Evolution-Definition-Features of Auditing-Objectives of Auditing Advantages of Audit-Limitations of Auditing-Distinction between Auditing & Investigation-Distinction between Accounting & Auditing -Basic Principles of Audit-Classification of Audit- Entrepreneurial Development-Characteristics of an entrepreneur-Functions of an entrepreneur-Types of an entrepreneur -Problems of Women entrepreneur-Concept of Women Entrepreneurs

Unit V: Income Tax Law and Practice

Tax history-Types-Variations in Tax-Exempted Income U/S 10-Canons of Taxation-Income Tax Authority and Administration-Slab Rate -Filing of Returns- Residential Status.

Text Books:

1. L.M.Prasad, Principles of Management, 2022 S. Chand & Sons Co. Ltd, New Delhi.
2. S. P. Jain and K. L. Narang 2023 Financial Accounting- I, Kalyani Publishers, New Delhi.
3. Dr. N. Rajan Nair, 2023 Marketing, Sultan Chand & Sons. New Delhi
4. Jayashree Suresh, (Reprint 2017) Entrepreneurial Development, Margham Publications. Chennai
5. Sundar K. and Paari, 2016 Auditing Vijay Nicole, Imprints Private Ltd, Chennai.
6. T. Srinivasan 2024 Income Tax & Practice -Vijay Nicole Imprints Private Limited, Chennai.

FIRST YEAR – SEMESTER –
IICORE–III:FINANCIALACCOUNTING-II

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
Learning Objectives									
LO1	The students are able to prepare different kinds of accounts such as Hire Purchase and Instalment System.								
LO2	To understand the allocation of expenses under departmental accounts								
LO3	To gain an understanding about partnership accounts relating to Admission and retirement								
LO4	To provide knowledge to the learners regarding Partnership Accounts relating to dissolution of firm								
LO5	To know the requirements of international accounting standards								
Prerequisites: Should have studied Accountancy in XI Std									
Unit	Contents							No. of Hours	
I	Hire Purchase and Instalment System Hire Purchase System – Accounting Treatment – Calculation of Interest - Default and Repossession - Hire Purchase Trading Account - Instalment System - Calculation of Profit							15	
II	Branch and Departmental Accounts Branch – Dependent Branches: Accounting Aspects - Debtors system - Stock and Debtors system – Distinction between Wholesale Profit and Retail Profit – Independent Branches (Foreign Branches excluded) - Departmental Accounts: Basis of Allocation of Expenses – Inter-Departmental Transfer at Cost or Selling Price.							15	
III	Partnership Accounts-I Partnership Accounts: – Admission of a Partner – Treatment of Goodwill - Calculation of Hidden Goodwill – Retirement of a Partner – Death of a Partner.							15	
IV	Partnership Accounts-II Dissolution of Partnership - Methods – Settlement of Accounts Regarding Losses and Assets – Realization account – Treatment of Goodwill – Preparation of Balance Sheet – One or more Partners insolvent – All Partners insolvent – Application of Garner Vs Murray Theory – Accounting Treatment – Piecemeal Distribution – Surplus Capital Method – Maximum Loss Method.							15	

V	Accounting Standards for financial reporting (Theory only) Objectives and Uses of Financial Statements for Users-Role of Accounting Standards-Development of Accounting Standards in India Role of IFRS- IFRS Adoption vs Convergence Implementation Plan in India-Ind AS-An Introduction- Difference between Ind AS and IFRS.	15
	TOTAL	75
THEORY 20% & PROBLEMS 80%		
Course Outcomes		
CO1	To evaluate the Hire purchase accounts and Instalment systems	
CO2	To prepare Branch accounts and Departmental Accounts	
CO3	To understand the accounting treatment for admission and retirement in partnership	
CO4	To know Settlement of accounts at the time of dissolution of a firm.	
CO5	To elaborate the role of IFRS	
Textbooks		
1	Radhaswamy and R.L. Gupta: Advanced Accounting, Sultan Chand, New Delhi.	
2	M.C. Shukla T.S. Grewal & S.C. Gupta, Advance Accounts, S Chand Publishing, New Delhi.	
3	R.L. Gupta and V.K. Gupta, "Financial Accounting", Sultan Chand, New Delhi.	
4	SP Jain and K.L. Narang: Financial Accounting-I, Kalyani Publishers, New Delhi.	
5	T.S. Reddy & A. Murthy, Financial Accounting, Margam Publishers, Chennai.	
Reference Books		
1	Dr. S.N. Maheswari: Financial Accounting, Vikas Publications, Noida.	
2	Dr. Venkataraman & others (7 lecturers): Financial Accounting, VBH, Chennai.	
3	Dr. Arulanandan and Raman: Advanced Accountancy, Himalaya publications, Mumbai.	
4	Tulsian, Advanced Accounting, Tata MC. Graw hills, India.	
5	Charumathi and Vinayagam, Financial Accounting, S. Chand and sons, New Delhi.	
NOTE: Latest Edition of Textbooks Maybe Used		
Web Resources		
1	https://www.slideshare.net/mcsharma1/accounting-for-depreciation-1	
2	https://www.slideshare.net/ramusakha/basics-of-financial-accounting	
3	https://www.accountingtools.com/articles/what-is-a-single-entry-system.html	

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	2	3	2	2	3	2	2
CO2	3	2	3	3	3	2	2	2	3	2	2
CO3	3	2	2	3	3	2	2	2	3	2	2
CO4	3	2	3	3	2	2	2	2	3	2	2
CO5	3	3	3	3	3	3	3	3	3	3	3
TOTAL	16	11	14	15	14	12	11	11	15	11	11
AVERAGE	3.2	2.2	2.8	3	2.8	2.4	2.2	2.2	3	2.2	2.2

3– Strong,2-Medium,1-Low

FIRST YEAR – SEMESTER –

II CORE–IV: BANKING LAW AND PRACTICE

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
Learning Objectives									
LO1	To help the students understand various provisions of Banking Regulation Act 1949 applicable to banking companies including cooperative banks								
LO2	To trace the evolution of central bank concept and prevalent central banking system around the world and their roles and function								
LO3	To throw light on Central Bank in India, its formation, nationalizing its organization structure, role of bank to government, role in promoting agriculture and industry, role in financial inclusion								
LO4	To understand how capital fund of commercial banks, objectives and process of Asset securitization etc.								
LO5	To explore practical banking systems relationship of bankers and customers, crossing of cheques, endorsement etc.								
Unit	Contents								No. of Hours
I	Introduction to Banking History of Banking- Provisions of Banking Regulations Act 1949 - Components of Indian Banking - Indian Banking System-Phases of Development - Banking Structure in India – Public Sector Banks, Private Banks, Foreign Banks, RRB, UCB, Payment Banks and Small Finance Banks - Banking System – Branch Banking - Unit Banking - Universal Banking- Financial Inclusion								15
II	Central Bank and Commercial Bank Central Banking: Definition –Need - Principles- Central Banking Vs Commercial Banking - Functions of Central Bank – Credit Creation. Commercial Banking: Definition - Functions – Personal Banking – Corporate Banking – Digital banking – Core Banking System (CBS) - Role of Banks in Economic Development.								15

III	Banking Practice Types of Accounts CASA – Types of Deposits - Opening Bank Account- Jan Dhan Yojana - Account Statement vs Passbook vs e-statement - Banker Customer Relationship - Special Types of Customers –KYC norms. Loans & Advances –Lending Sources- Lending Principles-Types of Loans - classification of assets and income recognition / provisioning (NPA)–RepoRate&ReverseRepoRate-securitiesoflending-Factors influencing bank lending.	15
IV	Negotiable Instruments Act Negotiable Instruments – Meaning & Definition – Characteristics -Types of negotiable instruments. Crossing of Cheques– Concept - Objectives – Types of Crossing - - Consequences of Non-Crossing. Endorsement-Meaning-Components-KindsofEndorsements-Cheques payable to fictitious person Endorsement by legal representative – NegotiationBank-Effectofendorsement-RulesregardingEndorsement. Paying banker - Banker’s duty - Dishonouring of Cheques- Discharge by paying banks - Payments of a crossed cheque - Refusal of cheques Payment. Duties of Collecting Banker-Statutory protection under section 131-Collecting bankers’duty –RBIinstruction –Paying Banker Vs Collecting Banker- Customer Grievances-Grievance Redressal – Banking Ombudsman.	15
V	Digital Banking Meaning- Services - e-banking and financial services- Initiatives- Opportunities - Internet banking Vs Traditional Banking Mobile banking–Anywhere Banking-Any Time Banking- Electronic MobileWallets.ATM–Concept-Features-Types-.Electronicmoney-Meaning-Categories-Merits of e-money - National Electronic Funds Transfer(NEFT),RTGS,IMPS,UPIandDigitalcurrency–Differences -Safetyand SecurityinDigital Banking.	15
	TOTAL	75
Course Outcomes		
CO1	AwareofvariousprovisionofBankingRegulationAct1949applicableto banking companies including cooperative banks	
CO2	AnalysetheevolutionofCentralBankingconceptandprevalentCentral Banking system in India and their roles and function	
CO3	GainknowledgeabouttheCentralBankinIndia,itsformation,nationalizingits organization structure, role of bank to government, role in promoting agriculture and industry, role in financial inclusion	
CO4	Evaluatetheroleofcapitalfundofcommercialbanks,objectivesandprocessof Asset securitization etc	
CO5	Definethepracticalbankingsystemsrelationshipofbankersandcustomers, crossing of cheques, endorsement etc.	
Textbooks		
1	GurusamyS,BankingTheory:LawandPractice,VijayNicolePublication, Chennai	
2	Muraleedharan,ModernBanking:TheoryandPractice,PrenticeHallIndia Learning Private Ltd, New Delhi	

3	Gupta P.K. Gordon E. Banking and Insurance, Himalaya publication, Kolkata
4	Gajendra, A Text on Banking Theory Law & Practice, Vrinda Publication, Delhi
5	KPKandasami, SNatarajan & Parameswaran, Banking Law and Practice, S Chand publication, New Delhi
Reference Books	
1	B. Santhanam, Banking & Financial System, Margam Publication, Chennai
2	Katait Sanjay, Banking Theory and Practice, Lambert Academic Publishing,
3	Henry Dunning Macleod, The Theory and Practice of Banking, Hard Press Publishing, Old New Zealand
4	William Amasa Scott, Money and Banking: An Introduction to The Study of Modern Currencies, Kesinger publication, USA
5	Nektarios Michail, Money, Credit, and Crises: Understanding the Modern Banking System, Palgrave Macmillan, London
NOTE: Latest Edition of Textbooks may be used	
Web Resources	
1	https://www.rbi.org.in/
2	https://businessjargons.com/e-banking.html
3	https://www.wallstreetmojo.com/endorsement/

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	2	2	2	3	3	2
CO2	3	2	2	2	3	2	2	2	3	3	2
CO3	3	2	3	2	3	2	2	2	3	3	2
CO4	3	2	2	2	3	2	2	2	3	3	2
CO5	3	2	3	2	3	2	2	2	3	3	2
TOTAL	15	10	13	10	15	10	10	10	15	15	10
AVERAGE	3	2	2.6	2	3	2	2	2	3	3	2

3– Strong, 2–Medium, 1–Low

FIRST YEAR – SEMESTER –
II Elective II – BUSINESS MATHEMATICS & STATISTICS

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
Learning Objectives									
LO1	To impart knowledge on the basics of ratio, proportion, indices and proportions								
LO2	To learn about simple and compound interest and arithmetic, geometric and harmonic progressions.								
LO3	To familiarise with the measures of central tendency								
LO4	To conceptualise with correlation co-efficient								
LO5	To gain knowledge on time series analysis								
Prerequisite: Should have studied Commerce in XII Std									
Unit	Contents								No. of Hours
I	Ratio Ratio-Indices–types-positive indices–law of indices–negative indices–zero and utility indices–fractional indices. Logarithms – definition – property of logarithms – law of logarithms – common logarithm.								12
II	Interest and Annuity Banker’s Discount–Simple and Compound Interest-Arithmetic, Geometric and Harmonic Progressions. Annuity-Meaning-Types of Annuity Applications.								12
III	Business Statistics Measures of Central Tendency Arithmetic Mean, Geometric Mean - Harmonic Mean - Median - Quartile – Decile – Percentiles - Mode. Measures of Variation – Range - Quartile Deviation and Mean Deviation - Variance and Standard Deviation & Co-efficient of variance.								12
IV	Correlation and Regression Correlation-Karl Pearson’s Coefficient of Correlation–Spearman’s Rank Correlation–Regression Lines and Coefficients.								12

V	Time Series Analysis and Index Numbers Time Series Analysis: Secular Trend – Seasonal Variation – Cyclical variations-Index Numbers–Aggregative and Relative Index–Chain and Fixed Index–Wholesale Index–Cost of Living Index.	12
	TOTAL	60
Course Outcomes		
CO1	Learn the basics of ratio, proportion, indices and logarithm	
CO2	Familiarise with calculation of simple and compound interest and arithmetic, geometric and harmonic progressions.	

CO3	Determinethevariousmeasuresofcentraltendency
CO4	Calculatethecorrelationandregressionco-efficient.
CO5	Assessproblemsontimeseries analysis

Textbooks	
1	Dr.B.N.Gupta,BusinessMathematics&Statistics,Shashibhawanpublishing house, Chennai
2	AsimKumarManna,BusinessMathematics&Statistics,McGrawhill education, Noida
3	A.V.RayarikarandDr.P.G.Dixit,BusinessMathematics&Statistics,Nirali Prakashan Publishing, Pune
4	Dr.S.Sachdeva,BusinessMathematics&Statistics,LakshmiNarainAgarwal, Agra
5	P.R.Vittal,BusinessMathematics&Statistics,MarghamPublications,Chennai
ReferenceBooks	
1	J.K.Sharma,Fundamentals ofbusinessstatistics, Vikaspublishing,Noida
2	PeterWaxman,BusinessMathematics&Statistics,PrenticeHall,NewYork
3	AndreFrancis,BusinessMathematics&Statistics,CengageLearningEMEA, Andover
4	AggarwalBM,BusinessMathematics&Statistics,AneBookPvt.Ltd.,New Delhi
5	R.S.Bhardwaj,BusinessMathematics&Statistics,ExcelBooksPublisher, New Delhi
NOTE:Latest EditionofTextbooksmay beused	
WebResources	
1	https://www.britannica.com/biography/Henry-Briggs
2	https://corporatefinanceinstitute.com/resources/data-science/central-tendency/
3	https://www.expressanalytics.com/blog/time-series-analysis/

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	3	2	3	2	2
CO2	3	2	3	2	3	2	3	2	3	2	2
CO3	3	2	3	2	3	2	3	2	3	2	2
CO4	3	2	3	2	2	2	3	2	3	2	2
CO5	3	2	3	2	2	2	3	2	3	2	2
TOTAL	15	10	15	10	12	10	15	10	15	10	10
AVERAGE	3	2	3	2	2.4	2	3	2	3	2	2

3– Strong, 2-Medium, 1-Low

FIRST YEAR – SEMESTER –
II Elective II – INSURANCE AND RISK MANAGEMENT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
Learning Objectives									
LO1	To know the concepts and principles of contract of insurance								
LO2	To understand the basic concepts of life insurance								
LO3	To gain knowledge on the principles of general insurance								
LO4	To examine the Insurance Regulatory and Development Authority 1999 (IRDA)								
LO5	To know the risk management process								
Prerequisites: Should have studied Commerce in XII Std									
Unit	Contents								No. of Hours
I	Introduction to Insurance Definition of Insurance - Characteristics of Insurance – Principles of Contract of Insurance – General Concepts of Insurance – Insurance and Hedging – Types of Insurance – Insurance Intermediaries – Role of Insurance in Economic Development.								12
II	Life Insurance Life Insurance Business - Fundamental Principles of Life Insurance – Basic Features of Life Insurance Contracts - Life Insurance Products – Traditional and Unit Linked Policies – Individual and Group Policies - With and Without Profit Policies – Types of Life Insurance Policies – Pension and Annuities – Reinsurance – Double Insurance								12
III	General Insurance General Insurance Business - Fundamental Principles of General Insurance – Types - Fire Insurance – Marine Insurance – Motor Insurance – Personal Accident Insurance – Liability Insurance – Miscellaneous Insurance – Claims Settlement.								12
IV	Risk Management Risk Management – Objectives – Process – Identification and Evaluation of Potential Losses – Risk Reduction - Risk Transfer – Risk Financing - Level of Risk Management – Corporate Risk Management – Personal Risk Management.								12
V	IRDA Act 1999 Insurance Regulatory and Development Authority (IRDA) 1999 – Introduction – Purpose, Duties, Powers and Functions of IRDA – Operations of IRDA – Insurance Policyholders' Protection under IRDA – Exposure/Prudential Norms - Summary Provisions of related Acts.								12
	TOTAL								60

Course Outcomes	
CO1	Identify the workings of insurance and hedging
CO2	Evaluate the types of insurance policies and settlement
CO3	Settle claims under various types of general insurance
CO4	Know the protection provided for insurance policy holders under IRDA
CO5	Evaluate the assessment and retention of risk
Textbooks	
1	Neeti Gupta, Anuj Gupta and Abha Chopra, Risk Management and Insurance, Kalyani Publishers, New Delhi.
2	Dr. N. Premavathy – Elements of Insurance, Sri Vishnu Publications, Chennai.
3	M. N. Mishra & S. B. Mishra, Insurance Principles and Practice, S Chand Publishers, New Delhi.
4	Michel Crouhy, The Essentials of Risk Management, McGraw Hill, Noida.
5	Thomas Coleman, A Practical Guide to Risk Management, CFA, India.
Reference Books	
1	John C. Hull, Risk Management and Financial Institutions (Wiley Finance), John Wiley & Sons, New Jersey.
2	P. K. Gupta, Insurance and Risk Management, Himalaya Publications, Mumbai.
3	Dr. Sunilkumar, Insurance and Risk Management, Golgati publishers, New Delhi.
4	Nalini Prava Tripathy, Prabir Paal, Insurance Theory & Practice, Prentice Hall of India.
5	Anand Ganguly – Insurance Management, New Age International Publishers.
NOTE: Latest Edition of Textbooks may be used	
Web Resources	
1	https://www.mcminnlaw.com/principles-of-insurance-contracts/
2	https://www.investopedia.com/terms/l/lifeinsurance.asp
3	https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo108&flag=1

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO 1	PSO 2	PSO 3
CO1	3	2	3	2	2	2	2	2	2	2	2
CO2	3	2	3	2	2	2	2	2	2	2	2
CO3	3	2	3	2	2	2	2	2	2	2	2
CO4	3	2	3	2	2	2	2	2	2	2	2
CO5	3	2	3	2	2	2	2	2	2	2	2
TOTAL	15	10	15	10	10	10	10	10	10	10	10
AVERAGE	3	2	3	2	2	2	2	2	2	2	2

3– Strong, 2–Medium, 1–Low

FIRST YEAR – SEMESTER –
II Elective II-BUSINESS ENVIRONMENT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				3	4	25	75	100
Learning Objectives									
LO1	To understand the nexus between environment and business.								
LO2	To know the Political Environment in which the businesses operate.								
LO3	To gain an insight into Social and Cultural Environment.								
LO4	To familiarize the concepts of an Economic Environment.								
LO5	To learn the trends in Global Environment/Technological Environment								
Prerequisites: Should have studied Commerce in XII Std									
Unit	Contents								No. of Hours
I	An Introduction The Concept of Business Environment - Its Nature and Significance – Elements of Environment-Brief Overview of Political–Cultural–Legal–Economic and Social Environments and their Impact on Business and Strategic Decisions.								12
II	Political Environment Political Environment – Government and Business Relationship in India – Provisions of Indian Constitution Pertaining to Business.								12
III	Social and Cultural Environment Social and Cultural Environment – Impact of Foreign Culture on Business – Cultural Heritage - Social Groups - Linguistic and Religious Groups–Types of Social Organization–Relationship between Society and Business -Social Responsibilities of Business.								12
IV	Economic Environment Economic Environment – Significance and Elements of Economic Environment - Economic Systems and their Impact of Business – Macro Economic Parameters like GDP - Growth Rate of Population – Urbanization-Fiscal Deficit–Plan Investment–Per Capita Income and their Impact on Business Decisions.								12
V	Technological Environment Technological Environment – Concept - Meaning - Features of Technology-Sources of Technology Dynamics - Transfer of Technology-Impact of Technology on Business-Status of Technology in India-Determinants of Technological Environment.								12
	TOTAL								60

Course Outcomes	
CO1	Remember the nexus between environment and business.
CO2	Apply the knowledge of Political Environment in which the businesses operate.
CO3	Analyse the various aspects of Social and Cultural Environment.
CO4	Evaluate the parameters in Economic Environment.
CO5	Create a conducive Technological Environment for businesses to operate globally.
Textbooks	
1	C.B. Gupta, Business Environment, Sultan Chand & Sons, New Delhi
2	Francis Cherunilam, Business Environment, Himalaya Publishing House, Mumbai
3.	Dr. V.C. Sinha, Business Environment, SBPDP Publishing House, UP.
4.	Aswathappa.K, Essentials of Business Environment, Himalaya Publishing House, Mumbai
5.	Rosy Joshi, Sangam Kapoor & Priya Mahajan, Business Environment, Kalyani Publications, New Delhi
Reference Books	
1.	Veenakshavpailwar, Business Environment, PHI Learning Pvt Ltd, New Delhi
2.	Shaikh Saleem, Business Environment, Pearson, New Delhi
3.	S. Sankaran, Business Environment, Margham Publications, Chennai
4.	Namitha Gopal, Business Environment, Vijay Nicole Imprints Ltd., Chennai
5.	Ian Worthington, Chris Britton, Ed Thompson, The Business Environment, F T Prentice Hall, New Jersey
NOTE: Latest Edition of Textbooks may be used	
Web Resources	
1	www.mbaofficial.com
2	www.yourarticlelibrary.com
3	www.businesscasestudies.co.uk

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	3	2	2	3	2	3	3
CO2	3	2	2	3	3	2	3	3	2	3	3
CO3	3	2	3	3	3	2	3	3	2	3	3
CO4	3	2	3	3	3	2	2	3	2	3	3
CO5	3	2	3	3	3	2	3	3	3	3	3
TOTAL	15	10	14	15	15	10	13	15	11	15	15
AVERAGE	3	2	2.8	3	3	2	2.6	3	2.2	3	3

3– Strong, 2-Medium, 1-Low

INTERNET AND ITS APPLICATIONS

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External (Practical)	Total
					1	2	25	75	100

Objective

This subject seeks to develop the would-be Accounting Executives with knowledge in Internet for the application in the area of accounting.

Unit I: Internet Concepts

Introduction–Internet Connection Concepts–Connecting to Dial-up Internet Accounts–High Speed Connections: ISDN, ADSL, and Cable Modes – Intranets: Connecting LAN to the Internet.

Unit II: E-mail Concept

E-mail Concepts – E-mail Addressing – E-mail Basic Commands – Sending and Receiving Files by e-mail – Controlling e-mail Volume – Sending and Receiving Secure e-mail.

Unit III: Internet Services

Online Chatting and Conferencing Concepts–E-mail Mailing Lists–Usenet Newsgroup Concepts– Reading Usenet Newsgroups – Video Conferencing.

Unit IV: Web Concepts and Browsers

World-Wide-Web Concepts–Elements of Web–Clients and Servers–URL and TP–Web Browsers– Netscape Navigator and Communicator–Microsoft Internet Explorer.

Unit V: Search Engines

Search Engines – Web Directories – Microsoft Internet Explorer – Searching for Information – Bigfoot, Info space, who were, Yahoo- Subscriptions and Channels – Web Sites- Making use of Web Resources – New and Weather, Sports, Personal Finance and Investing – Entertainment – Shopping – Travel, Kids, Teens, Parents and Communities, Health and Medicine, Religion and Spirituality.

TEXT BOOKS

1. Alexis Leon and Mathews Leon- Internet for everyone, Leon Tecworld, Chennai, India, 2000.
2. Kamlesh N. Agarwal – Business on the Net, McMillan India Ltd., 2002
3. Kamlesh N. Agarwal & Prateek A. Agarwal – Web the Net – An introduction to Wireless application protocol, McMillan India Ltd., 2002
4. Margaret Levine Young- The Complete Reference- Internet”, TMG Pub., New Delhi, 2002.

REFERENCE BOOKS

1. Douglas Ecommerce- Computer Networks and Internet, PHI (Addison Wesley Longman), New Delhi, 2001.
2. Minoli Daniel – Internet & Internet Engineering, Tata McGraw Hill, New Delhi, 2000

STOCK MARKET OPERATIONS

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					1	2	25	75	100
Learning Objectives:									
LO1:	Toacquaint students withknowledgeofSecurities Market								
LO2:	ToenablethestudentstounderstandtheknowledgeofPracticeTradingon Stock Market								
LO3:	Toimpart thestudents tounderstand thelegal framework ofsecuritiesMarket								
LO4:	Toenablethestudentstohavedepthknowledgeindifferentsegmentof stock exchange								
LO5:	Tounderstandtheroleof DematTrading								
CourseOutcomes:									
	Afterthesuccessfulcompletionofthecourse,the studentswillbeableto:								
CO1:	Explainthebasic conceptofSecuritiesMarket								
CO2:	PracticeTradingonStockMarket								
CO3:	AnalysethelegalFrame workofSecuritiesMarket								
CO4:	Explaindifferentsegment ofStockExchange								
CO5:	PerformDematTrading								

Unit I: Introduction

Concept and types of Securities; Concept of return; Concept, types and measurement of risk; Development of Securities market in India

Unit II: Primary market

Primary market Concept, Functions and Importance; Functions of New Issue Market (IPO, FPO & OFS); Methods of Floatation- fix price method and book building method; Pricing of Issues; Offer Documents; Appointment and Role of Merchant Bankers, Underwriters, Lead Managers, Syndicate Members, Brokers, Registrars, Bankers, ASBA; SME IPOs and Listing of Securities.

Unit III: Secondary market

Secondary Market Concept; Functions and Importance; Mechanics of Stock Market Trading- Different Types of Orders, Screen Based Trading, Internet Based Trading and Settlement Procedure; Types of Brokers.

Unit IV: Regulatory framework

Regulatory Framework SEBI (Issue of Capital and Disclosure Requirements) Regulation 2018; Stock Exchanges and Intermediaries; SEBI and Investor Protection; Securities Contract Regulation Act and SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015.

Unit V: Dematerialization

Demat Trading Concept and Significance; Role of Depositories and Custodian of Securities in Demat Trading; SEBI Guidelines and other Regulations Relating to Demat Trading; Procedure of Demat Trading.

Practical Exercises:

The learners are required to:

1. Prepare the steps involved in pre and post management of hypothetical case of IPO/FPO.
2. Make a comparative analysis of IPOs to identify parameters of success and causes of failure.
3. Expose themselves to trading screen of National Stock Exchange (www.nseindia.com) and demonstrate
 - a) Procedure of placing buying/selling order.
 - b) Trading Workstation Station (TWS) of spot market and financial derivative markets (Futures and Options).
4. Learn demo trading and investment with the help of relevant software (Working on Virtual trading platform).

Recent Trends in Stock Market	
Faculty member will impart the knowledge on recent trends in Stock Market to the students and these components will not cover in the examination.	

Text Books:

1. Gordon, E., & Natarajan, K. 2019. Financial Markets and Services. New Delhi: Himalaya Publishing House. New Delhi
2. Benjamin, G. 1949. The Intelligent Investor. New York: Harper Publishing.
3. Dalton, J. M. 2001. How The Stock Market Works? New York: Prentice Hall Press. Machiraju, H.
4. Machiraju, H. R. 2019. Merchant Banking. New Delhi, New Age Publishers.

Supplementary Readings:

- a. Gitman and Joehnk 2015, Fundamentals of Investing, Pearson Publications, New Delhi.
- b. Chandra Prasanna, 2017, Investment Analysis and Portfolio Management, Tata McGraw Hill, New Delhi.
- c. Damodaran Asath 2016, Investment Valuation: Tool and Techniques for Determining the value of any Asset, Wiley Finance., New Delhi
- d. Bhole L. M 2015, Financial Institutions and Markets Tata McGraw Hill Publishing Company Ltd, New Delhi

Note: Latest edition of the books may be used

NEW VENTURE PLANNING & DEVELOPMENT

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					1	2	25	75	100
LearningObjectives:									
LO1:	Toacquaint studentswith knowledgeof Settingup anew business								
LO2:	Toenablethestudentstounderstand thelegalchallenges insettingup Business								
LO3:	Toimparthestudentstosearchforentrepreneurial capital								
LO4:	Toenablethestudentsto havedepthknowledgeinmarketingaspectsofnewventures								
LO5:	TounderstandtheroleBusinessPlanPreparationforNew Ventures								
Course Outcomes:									
	Afterthesuccessfulcompletionofthecourse,the studentswillbeableto:								
CO1:	Generateabusinessideausingdifferenttechniquesanddescribesourcesofinnovativeideas								
CO2:	Evaluateadvantages of acquiring anongoing venturewitha casestudy;								
CO3:	Presentacomparativeanalysisofvariousgovernmentschemeswhicharesuitableforthebusinessidea;								
CO4:	Developamarketing planforabusiness idea;								
CO5:	Prepareandpresentawell-conceivedBusinessPlan								

Unit I: Starting New Ventures

New Venture: Meaning and features. Opportunity identification. The search for new ideas. Source of innovative ideas. Techniques for generating ideas. Entrepreneurial imagination and creativity: The role of creative thinking. Developing creativity. Impediments to creativity. The pathway to New Ventures for Entrepreneurs, Creating New Ventures. Acquiring an established Venture: Advantages of acquiring an ongoing Venture. Evaluation of key issues. Franchising: How a Franchise works. Franchise law. Evaluating the franchising opportunities.

Unit II: Legal Challenges in Setting up Business

Intellectual Property Protection: Patents, Trademarks, and Copyrights. Requirements and Procedure for filing a Patent, Trademark, and Copyright. Legal acts governing businesses in India. Identifying Form of Organisation and their procedures and compliances.

Unit III: Search for Entrepreneurial Capital

The Entrepreneur's Search for Capital. The Venture Capital Market. Criteria for evaluating New-Venture Proposals. Evaluating the Venture Capitalist. Financing stages. Alternate Sources of Financing for Indian Entrepreneurs. Bank Funding. Government Policy Packages. State Financial Corporations (SFCs). Business Incubators and Facilitators. Informal risk capital: Angel Investors. Government schemes for new ventures like: Startup India, Stand Up India, Make in India, etc

Unit IV: Marketing Aspects of New Ventures

Developing a Marketing Plan: Customer Analysis, Geographical Analysis, Economical Analysis, Linguistic Analysis, Sales Analysis and Competition Analysis. Market Research. Sales Forecasting. Evaluation. Pricing Decision.

Unit V: Business Plan Preparation for New Ventures

Business Plan: Concept. Pitfalls to Avoid in Business Plan. Benefits of a Business Plan. Developing a Well-Conceived Business Plan. Elements of a Business Plan: Executive Summary. Business Description. Marketing: Market Niche and Market Share. Research, Design and Development. Operations. Management. Finances. Critical-Risk. Harvest Strategy. Milestone Schedule

Practical Exercises:

The learners are required to:

1. Generate a business idea using different techniques and describe sources of innovative ideas.
2. Evaluate advantages of acquiring an ongoing venture with a case study.
3. Present an idea which can have IP rights like patents along with comparative analysis of patents already granted in similar field.
4. Present a comparative analysis of various government schemes which are suitable for the business idea (developed in exercise 1).
5. Develop a marketing plan for the business idea (developed in exercise 1).
6. Prepare and present a well-conceived Business Plan.

Recent Trends in New Venture Planning & Development
Faculty member will impart the knowledge on recent trends in New Venture Planning & Development to the students and these components will not cover in the examination.

Text Books:

1. Allen, K.R. (2015). *Launching New Ventures: An Entrepreneurial Approach*. Boston: Cengage Learning
2. Barringer, B.R., & Ireland, R.D. (2015). *Entrepreneurship: Successfully Launching New Ventures*. London: Pearson.
3. Kuratko, D.F., & Rao, T.V. (2012). *Entrepreneurship: A South-Asian Perspective*. Boston: Cengage Learning
4. Donald F. Kuratko and Jeffrey Schonsky (2021) *New Venture Management* Routledge, USA

Supplementary Readings:

1. Colin Barrow, Paul Barrow, Robert Brown (2015) *The Business Plan Workbook: A Practical Guide to New Venture*, Kogan Page Ltd, Great Britain
2. David Butler (2006) *Enterprise Planning and Development* Routledge USA
3. David Butler (2014) *Business Planning for New Ventures: A Guide to Startup*, Routledge USA
4. Robert N. Lussier, Joel Corman (2014) *Entrepreneurial New Venture Skills* Routledge USA

Note: Latest edition of the books may be used

SECOND YEAR – SEMESTER –
IIICORE–
V:CORPORATEACCOUNTINGI

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
Learning Objectives									
LO1	To understand about the pro-rata allotment and Underwriting of Shares								
LO2	To know the provisions of companies, Act regarding Issue and Redemption of Preference shares and debentures								
LO3	To learn the form and contents of financial statements as per Schedule III of Companies Act 2013								
LO4	To examine the various methods of valuation of Goodwill and shares								
LO5	To identify the Significance of International financial reporting standard (IFRS)								
Prerequisite: Should have studied Financial Accounting in I Year									
Unit	Contents							No. of Hours	
I	Issue of Shares Issue of Shares – Premium - Discount - Forfeiture - Reissue – Pro-rata Allotment Issue of Rights and Bonus Shares - Underwriting of Shares and Debentures – Underwriting Commission - Types of Underwriting.							15	
II	Issue & Redemption of Preference Shares & Debentures Redemption of Preference Shares–Provisions of Companies Act– Capital Redemption Reserve – Minimum Fresh Issue – Redemption at Par, Premium and Discount. Debentures: Issue and Redemption – Meaning – Methods – In-One lot–in Instalment – Purchase in the Open Market includes Ex Interest and Cum Interest - Sinking Fund Investment Method.							15	
III	Final Accounts Introduction–Final Accounts–Form and Contents of Financial Statements as Per Schedule III of Companies Act 2013–Part I Form of Balance Sheet–Part II Form of Statement of Profit and Loss – Ascertaining Profit for Managerial Remuneration							15	

IV	Valuation of Goodwill & Shares Valuation of Goodwill – Meaning – Need for Valuation of Goodwill – Methods of Valuing Goodwill – Average Profit – Super Profit – Annuity and Capitalisation Method. Valuation of Shares – Need for Valuation of Shares – Methods of Valuation of Shares – Net Assets Method – Yield and Fair Value Methods.	15
V	Indian Accounting Standards International Financial Reporting Standard (IFRS) – Meaning and its Applicability in India – Indian Accounting Standards – Meaning – Objectives – Significance – Procedures for Formulation of Standards – Ind AS – 1 Presentation of Financial Statement, Ind AS – 2 Valuation of Inventories, Ind AS – 7 Cash Flow Statement, Ind AS – 8 Accounting Policies, Changes in Accounting Estimate and Errors, Ind AS – 16 Property, Plant & Equipment, Ind AS 38 – Intangible Assets Ind AS – 103, Business Combinations Ind AS 110, Consolidated Financial Statement. (Theory Only)	15
	TOTAL	75
THEORY 20% & PROBLEMS 80%		
Course Outcomes		
CO1	Prepare and account for various entries to be passed in case of issue, forfeiture and reissue of shares and compute the liability of underwrites	
CO2	Assess the accounting treatment of issue and redemption of preference shares and debentures	
CO3	Construct Financial Statements applying relevant accounting treatments	
CO4	Compute the value of goodwill and shares under different methods and assess its applicability	
CO5	Integrate theoretical knowledge on all accounting in par with IFRS and INDAS	
Textbooks		
1	S.P. Jain and N.L. Narang, Advanced Accounting Vol II, Kalyani Publication, New Delhi.	
2	R.L. Gupta and M. Radhaswamy, Advanced Accounts Vol I, Sultan Chand, New Delhi.	
3	Broman, Corporate Accounting, Taxmann, New Delhi.	
4	Shukla, Grewal and Gupta- Advanced Accounts Vol II, S. Chand, New Delhi.	

5	M.C.Shukla,AdvancedaccountingVolI,S.Chand,NewDelhi.
ReferenceBooks	
1	T.S.Reddy,A.Murthy –CorporateAccounting- MarghamPublication,Chennai.
2	D.S.Rawat&NozerShroff,StudentsGuidetoAccountingStandards,Taxmann,NewDelhi
3	Prof.Mukeshbramhbutt, Devi,CorporateAccountingI,AhilyaPublication, Madhya Pradesh
4	AnilKumar,RajeshKumar,corporateaccountingI, HimalayaPublishinghouse,Mumbai.
5	PrasanthAthma,CorporateAccountingI,HimalayaPublishinghouse,Mumbai.
NOTE:LatestEditionofTextbooks MaybeUsed	
WebResources	
1	https://www.tickertape.in/blog/issue-of-shares/
2	https://www.taxmann.com/bookstore/bookshop/bookfiles/chapter12valuationofgoodwillandshares.pdf
3	https://www.mca.gov.in/content/mca/global/en/acts-rules/ebooks/accounting-standards.html

**MAPPINGWITHPROGRAMMEOUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	3	2	2
CO2	3	2	3	2	2	2	2	2	3	2	2
CO3	3	2	3	2	3	2	2	2	3	2	2
CO4	3	1	3	2	3	2	2	2	3	2	2
CO5	3	3	3	2	3	2	2	2	3	2	2
TOTAL	15	11	15	10	13	10	10	10	15	10	10
AVERAGE	3	2.2	3	2	2.6	2	2	2	3	2	2

3– Strong,2-Medium,1-Low

SECOND YEAR – SEMESTER-III CORE –

VI: BUSINESS LAW

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				4	4	25	75	100
LearningObjectives									
LO1	Toknowthenatureandobjectivesof Mercantile lawandtheessentialsofvalid contract								
LO2	Togainknowledgeonperformancecontracts								
LO3	Tobeacquaintedwiththerulesof IndemnityandGuarantee								
LO4	Tomakeawareoftheessentials ofBailment and pledge								
LO5	Tounderstandthe provisionsrelatingto saleof goods								
Prerequisites:ShouldhavestudiedCommerce in XIStd									
Unit	Contents							No.of Hours	
I	Elements of Contract Indian Contract Act 1872: Definition of Contract, Essentials of Valid Contract, Classification of Contract, Offer and Acceptance – Consideration – Capacity to Contract – Free Consent - Legality of Object – Contingent Contracts – Void Contract							12	
II	PerformanceofContract MeaningofPerformance,OffertoPerform,DevolutionofJoint liabilities&Rights,TimeandPlaceofPerformance,Reciprocal Promises, Assignment of Contracts - Remedies for Breach of contract-TerminationandDischargeofContract-Quasi Contract							12	
III	Contractof Indemnityand Guarantee Contract of Indemnity and Contract of Guarantee - Extent of Surety’s Liability, Kinds of Guarantee, Rights of Surety, Discharge of Surety –							12	
IV	BailmentandPledge Bailment and Pledge – Bailment – Concept – Essentials - Classification of Bailments, Duties and Rights of Bailor and Bailee–LawofPledge–Meaning–EssentialsofValidPledge, PledgeandLien, Rightsof Pawner and Pawnee.							12	
V	SaleofGoods Act 1930: Definition of Contract of Sale – Formation - Essentials of Contract of Sale - Conditions and Warranties - Transfer of Property – Contracts involving Sea Routes - Sale by Non-owners-Rightsanddutiesofbuyer-RightsofanUnpaidSeller							12	
	TOTAL							60	

Course Outcome	
CO1	Explain the Objectives and significance of Mercantile law
CO2	Understand the clauses and exceptions of Indian Contract Act.
CO3	Outline the contract of indemnity and guarantee
CO4	Familiar with the provision relating to Bailment and Pledge
CO5	Explain the various provisions of Sale of Goods Act 1930
Textbooks	
1	N.D.Kapoor, Business Laws-Sultan Chand and Sons, New Delhi.
2	R.S.N.Pillai–Business Law, S.Chand, New Delhi.
3	MCKuchhal & Vivek Kuchhal, Business law, S.Chand Publishing, New Delhi
4	M.V.Dhandapani, Business Laws, Sultan Chand and Sons, New Delhi.
5	Shusma Aurora, Business Law, Taxmann, New Delhi.
Reference Books	
1	Preethi Agarwal, Business Law, CA foundation study material, Chennai.
2	Business Law by Saravanel, Sumathi, Anu, Himalaya Publications, Mumbai.
3	Kavya and Vidhyasagar, Business Law, Nithya Publication, New Delhi.
4	D.Geet, Business Law Nirali Prakashan Publication, Pune.
5	M.R.Sreenivasan, Business Laws, Margham Publications, Chennai.
NOTE: Latest Edition of Textbooks May be Used	
Web Resources	
1	www.cramerz.com www.digitalbusinesslawgroup.com
2	http://swcu.libguides.com/buslaw
3	http://libguides.slu.edu/businesslaw

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	2	2	2	2	2	2	2
CO2	3	2	3	3	2	2	2	2	2	2	2
CO3	3	2	2	3	2	2	2	2	2	2	2
CO4	3	2	3	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2
TOTAL	15	10	13	15	10	10	10	10	10	10	10
AVERAGE	3	2	2.6	3	2	2	2	2	2	2	2

3– Strong, 2-Medium, 1-Low

SECOND YEAR – SEMESTER –

III ELECTIVE III - E-BANKING

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				4	3	25	75	100
LearningObjectives									
LO1	Toprovidestudents withthe foundationofdigitalbanking concepts								
LO2	Toprovide conceptual knowledgeof onlinebanking mechanis								
LO3	Toprovidestudentswithup-to-dateinformationaboutpayment,clearingandsettlementsystems in banking industry								
LO4	Tofamiliarisestudentsabouttheriskassociatedwithe-bankingandrelevanceofbanking solutions								
LO5	Toexposestudentsto the digital authenticationtechniques inthedigital era								
Prerequisites:ShouldhavestudiedCommerce in XIIStd.									

UNIT	Contents	No. of Hours
I	Electronic Banking Traditional Banking Vs E-Banking - Facets of E-Banking - E-Banking transactions - truncated cheque and electronic cheque - Models for E-banking - complete centralized solution - features - CCS - Cluster approach - Hi tech. Bank with in Bank Advances of E-Banking - Constraints in E-Banking.	9
II	Online Banking Introduction – concept and meaning - the electronic delivery channels - need for computerization - Automatic Teller Machine (ATM) at home – Electronic Fund Transfer (EFT) - uses – computerization in clearing houses - Telebanking - Banking on home computers – Electronic Money Transfer - uses of EMT.	9
III	Updating Bank Saving Accounts Computer bank branches - Financial Transaction Terminals - (FTT) - E-Cheque Magnetic Ink Character Recognition (MICR) and Cheques - E-Banking in India Procedure - Programmes - Components - How to go on net for Online Banking - advantages Limitations.	9
IV	E-Banking Security Introduction need for security – Security Concepts - Privacy – Survey. Findings on security - Attack - Cybercrimes - Reasons for Privacy - Tampering - Encryption – Meaning The encryption process - may appear as follows - Cryptogram - Cryptanalyst Cryptography - Types of Cipher systems – Code Systems - Cryptography - Cipher - Decipher - Jumbling - Asymmetric - Crypto System - Data Encryption Standard (DES).	9
V	E-Banking Solutions Digital certificate - Digital Signature & Electronic Signature - E-Security solutions – solutions providers - E-locking technique - E-locking services - Netscape security solutions - PrynZone - E-software security Internet - Transactions - Transaction security - PKI - Sierras Internet solutions - Inc – security devices - Public Key Infrastructure - (PKI) -	9

	FirewallsSecureLedger-(FSL)-SecureElectronicTransaction(SET).TEXTBOOK C.S.Rayudu,E-Business,HimalayaPublishingHouse.	
	Total	45
CourseOutcomes		
CO1	Describefundamental conceptsofe-banking,compareandcontrasttraditionalande-banking	
CO2	Demonstrateonlinebankingtechniques	
CO3	Illustrateclearingandsettlementmechanisminrealtime	
CO4	Evaluateethechallengesinthedigitalerainthethecontextofsecurityandprivacyissuesine- commerce	
CO5	Developinsightsintobankingsecurity solutions	
Textbooks		
1.	DigitalBanking,Indian InstituteofBankingandFinance,Taxmann	
2.	Agarwal,O.P,Modernbankingof India,Himalayapublisher,Mumbai	
3.	BishnuPriyaMishra,RKUppal,ModernBankinginIndia:Dimensions&Risks, <i>NewCentury Publications, New Delhi</i>	
4.	ChrisSkinner,DigitalBankStrategiestoLaunchorbecomeaDigital Bank,Marshall CavendishInternational(Asia)PrivatetheLimited,Singapore	
5.	LohnaSarikaR,DigitalBankingandCyberSecurity,NewCenturyPublications,New Delhi	
ReferenceBooks		
1.	SinghJaspal,DigitalPaymentsinIndia:Background,Trendsand Opportunities,NewCentury Publications, New Delhi	
2.	RaoK.Srinivasa,ChangingDimensionsof BankinginIndia, NotionPress, Chennai	
3.	BhushanDewan,E-Commerce,S.ChandLimited,NewDelhi	
4.	RogerHunt&JohnShelly,ComputersandCommonsense,Prentice-Hall,1979	
5.	C.S.Rayudu,E-Business,HimalayaPublishingHouse,Mumbai	
WebResources		
1.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_itnow_bwab073	
2.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1088_1742-6596_1516_1_012020	
3.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_wbro_lkx003	

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO 1	PSO 2	PSO 3
CO 1	3	2	3	3	3	3	3	2	3	3	3
CO 2	3	3	3	3	2	3	3	3	3	3	3
CO 3	3	3	3	2	3	2	2	3	3	2	3
CO 4	3	3	2	3	3	3	3	2	3	3	2
CO 5	3	2	3	3	3	2	2	3	3	3	3
Total	15	13	14	14	14	13	13	13	15	14	14
Average	3	2.6	2.8	2.8	2.8	2.6	2.6	2.6	3	2.8	2.8

3– Strong,2-Medium,1-Low

**SECOND YEAR – SEMESTER –
III ELECTIVE III-INTERNATIONAL TRADE**

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				4	3	25	75	100

Learning Objectives

LO1	To enable students, familiarize with the basics of International Trade.
LO2	To know the various theories of international trade.
LO3	To impart knowledge about balance of trade and exchange rates.
LO4	To gain knowledge about international institutions.
LO5	To gain insight on World Trade Organization

Prerequisite: Should have studied Commerce in XI Std

Unit	Contents	No. of Hours
I	Introduction to International Trade – Meaning – Definition – Difference between Internal and International Trade – Importance of International Trade in the Global context	9

II	Theories of International trade: Classical theories - Adam Smith's theory of Absolute Advantage - Ricardo's Comparative cost theory - Modern theories of International Trade - Haberler's Opportunity Cost theory - Heckscher - Ohlin's Modern theory - International trade and Factor Mobility Theory - Leontief's Paradox - International trade and economic growth theory - Immiserating growth theory.	9
III	Balance of Payments - Components of Balance of Payments - Current account, Capital account & Official settlement accounts - Disequilibrium in BOP - Methods of correcting Disequilibrium - Balance of Payment adjustment Theories - Marshall Lerner mechanism. Balance of Trade - Terms of Trade - Meaning - Definition - Difference between BOP and BOT.	9
IV	International Economic Institutions - International Monetary System - Bretton Woods Conference - IMF - Objectives, Organizational structure - Membership - Quotas - Borrowing and Lending Programme of IMF - SDRs - India and IMF - World Bank and UNCTAD.	9
V	World Trade Organisation (WTO) - Functions and Objectives - Agricultural Agreements - GATS - TRIPS - TRIMS.	9
	TOTAL	45
Course Outcomes		
CO1	Distinguish between the concept of internal and international trade.	
CO2	Define the various theories of international trade.	
CO3	Examine the balance of trade and exchange rates	
CO4	Appraise the role of IMF and IBRD.	
CO5	Define the workings of WTO and with special reference to India.	
Textbooks		
1	Francis Cherunilam, International Trade and Export Management - Himalaya Publishing House - Mumbai - 04.	
2	Paul R. Krugman and Maurice Obstfeld, International Economics (Theory and Policy) - Pearson Education Asia - Addison Wesley Longman (P) Ltd. - Delhi - 92.	
3	Robert J. Carbaugh, International Economics - Thomson Information Publishing Group - Wadsworth Publishing Company - California.	
4	H.G. Mannur, International Economics - Vikas Publishing House (P) Ltd - New Delhi - 14.	

5	BimalJaiswal&RichaBanerjee,IntroductiontoInternationalBusiness,HimalayaPublication, Mumbai
ReferenceBooks	
1	Dr.T.Aryamala,VijayNicole,InternationalTrade,Chennai
2	Avadhani,V.A.InternationalFinancialManagement,HimalayaPublications,Mumbai
3	PunamAgarwalAndJatinderKaur,International Business,KalyaniPublications,NewDelhi
4	SSankaran, International Trade,MarghamPublication, Chennai
5	CBGupta,International Business,SChandPublishing,NewDelhi
NOTE:LatestEditionofTextbooks MaybeUsed	
WebResources	
1	https://opentext.wsu.edu/cpim/chapter/2-1-international-trade/
2	https://www.economicsdiscussion.net/balance-of-payment/balance-of-payments-international-trade-economics/30644
3	https://www.wto.org/english/thewto_e/countries_e/india_e.htm

**MAPPINGWITHPROGRAMMEOUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	2	3	2
CO2	3	2	3	2	3	2	2	2	2	3	2
CO3	3	2	3	2	3	2	2	2	2	3	2
CO4	3	2	3	2	2	2	2	2	2	3	2
CO5	3	2	3	2	2	2	2	2	2	3	2
TOTAL	15	10	15	10	12	10	10	10	10	15	10
AVERAGE	3	2	3	2	2.4	2	2	2	2	3	2

3– Strong,2-Medium,1-Low

SECOND YEAR – SEMESTER –
III ELECTIVE III – FINANCIAL SERVICES

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				4	3	25	75	100
LearningObjectives									
LO1	Toimpartknowledgeontheroleand functionofthe Indianfinancialsystem.								
LO2	Toenrichtheirknowledgeonkeyareasrelatingtomanagementoffinancialproductsand services								
LO3	TofamiliarizestudentsaboutVentureCapital,Leasing.								
LO4	Tomakethem understandthe CreditRatingsystem.								
LO5	Toprovideinsights intomutual fundsandthe operationofNSDLand CSDL.								
Prerequisite:ShouldhavestudiedCommerceinXIISTd									
Unit	Contents								No.of Hours
I	IntroductiontoFinancial System StructureofFinancialSystem–RoleofFinancialSysteminEconomicDevelopment – FinancialMarketsandFinancialInstruments–CapitalMarkets–MoneyMarkets – Primary Market Operations – Role of SEBI – Secondary Market Operations – Regulation – Functions of Stock Exchanges – Listing – Formalities – Financial Services Sector Problems and Reforms.								9
II	IntroductiontoFinancial Services Concept, Nature and Scope of Financial Services – Regulatory Frame Work of Financial Services – Growth of Financial Services in India – Merchant Banking – Meaning-Types–ResponsibilitiesofMerchantBankers–RoleofMerchantBankers in Issue Management – Regulation of Merchant Banking in India.								9
III	VentureCapitalandLeasing Venture Capital – Growth of Venture Capital in India – Financing Pattern under Venture Capital – Legal Aspects and Guidelines for Venture Capital, Leasing – Types of Leases – Evaluation of Leasing Option Vs. Borrowing.								9
	CreditRating								

IV	Credit Rating – Meaning, Functions – Debt Rating System of CRISIL, ICRA and CARE. Factoring, Forfeiting and Bill Discounting – Types of Factoring Arrangements – Factoring in the Indian Context.	9
V	Mutual Funds Mutual Funds – Concept and Objectives, Functions and Portfolio Classification, Organization and Management – De-mat Services- Need and Operations- Role of NSDL and CSDL.	9
	TOTAL	45

CO	Course Outcomes
CO1	Summarizethe role and function of the financial system
CO2	Gain practical knowledge on key areas relating to management of financial products and services
CO3	Familiarize students about Venture Capital, Leasing.
CO4	Infer the importance of the Credit Rating system.
CO5	Understand various types of Mutual fund schemes and the roles of NSDL and CSDL.
Textbooks	
1	Gurusamy.S, Financial Services, Tata McGraw Hill, Noida.
2	C.Rama Gopal, Financial Services, Vikas Publishing house, Noida.
3	M.Y.Khan, Financial Services, Tata McGraw Hill, Noida.
4	E.Dharmaraj, Financial Services, S.Chand, New Delhi.
Reference Books	
1	Mike Heffner, Business process management in Financial Services, F.W.Olin Graduate school of Business, United States.
2	Perry Stinson, Bank management and Financial Services, Clanrye International, USA.
3	E.Gordon and Natarajan, Financial Market and Services, Himalaya Publishing House, Mumbai.
4	B.Santhanam, Financial Services, Margham Publications, Chennai.
NOTE: Latest Edition of Textbooks Maybe Used	
Web Resources	
1	https://www.civilserviceindia.com/subject/Management/notes/leasing-hire-purchase-and-venture-capital.html
2	https://corporatefinanceinstitute.com/resources/fixed-income/credit-rating/
3	https://scripbox.com/mf/what-is-mutual-fund/

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	3	2	3	2	3	3	3	2	2
CO2	3	2	2	3	2	2	2	2	3	2	3
CO3	3	3	3	2	3	2	3	3	3	2	2
CO4	3	2	2	2	2	2	2	2	3	2	2
CO5	3	3	3	3	3	2	3	3	3	2	3
TOTAL	15	13	13	12	13	10	13	13	15	10	12
AVERAGE	3	2.6	2.6	2.4	2.6	2	2.6	2.6	3	2	2.4

3– Strong,2-Medium,1-Low

COMPUTERISED ACCOUNTING SYSTEM

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External (Practical)	Total
					1	2	50	50 (Internal Examiner)	100

Learning Objectives:

LO1:	To educate the student to prepare spreadsheets and its business applications.
LO2:	To enlighten the student on the fundamentals of Tally.
LO3:	To impart knowledge on preparing reports

Course Outcomes:

	After the successful completion of the course, the students will be able to:
CO1:	Understand what is spreadsheet, and how to enter data, format, edit and take print out
CO2:	Prepare slides for presentations
CO3:	Prepare final accounts, preparation of ratios and to create backup files with help of computerised accounting system
CO4:	Prepare ratios with the help of computerized accounting
CO5:	Prepare functional budgets with computerized accounting

Unit I: Spreadsheet and its Business Applications

Spreadsheet concepts, managing worksheets; Formatting, entering data, Editing, and Printing a worksheet; Handling operators in formula, Project involving multiple spreadsheets, Organizing Charts and graphs. Graphical representation of data; Frequency distribution and its statistical parameters; Correlation and Regression

Unit II: Preparation for Presentations

Basics of presentations: Slides, Fonts, Drawing, editing; Inserting: Tables, Images, texts, Symbols, Media; Design; Transition; Animation; and Slideshow. Creating Business Presentations using above facilities

Unit III: Introduction to Accounting Package Tally

Financial accounting Packages - An Introduction - Introduction to Tally - Bookkeeping and Accounting - Starting Tally - converse the Gateway & Menu - Creation of a Company - Account Groups and Ledger Creation - Setting of Company - Features and Configuration.

Unit IV: Ledger Creation and Voucher

Creation of ledger - stock categories, group, items. Vouchers - Concepts and Types of Vouchers - Voucher Advance Features - Bill by Bill details - Illustration to get on-screen results of various books of accounts.

Unit V: Reports

Generation of Reports - Preparation of Final Accounts - Configuring for Printing - diverse reports - Maintenance talks about backup - security passwords.

List of Practical:

1. Construct a graphical representation of frequency distribution table for ten employees Score by using Countif and Frequency Function in Spreadsheet.
2. Prepare a data set with Correlation and regression function in spreadsheet.
3. Prepare a poster presentation by inserting Tables, Images, texts and Symbols.
4. Create a Business Plan Presentation with the help of Slides, Fonts, Drawing, editing; Media; Design; Transition; Animation and Slideshow features.
5. Creating a new Company in Tally and creating groups and Ledger accounts.
6. Prepare Stock categories, Groups and Stock items in Tally.
7. Create Accounting Vouchers for the trading business transactions in Tally.
8. Creation of Trial Balance in Tally
9. Create an invoice (Purchase/Sales) in Tally.
10. Prepare Final Accounts with adjustment in Tally.

Note: 100% Practical for External

***Marks: Internal 50 & External 50**

Internal: 50 Marks

External:50Marks(Practicalonly)

- a) There is no external theory examination for this subject. Only practical shall be conducted as external examination.

Practical marks shall be awarded as below:

i) Record Note	10 marks
ii) Procedure writing	10* 2 =20 marks
iii) Debugging	5* 2 =10 marks
iv) Result	5* 2 =10 marks
Total	50 marks

- b) Practical examinations should be conducted by both internal and external examiners.

Recent Trends in Computerised Accounting System
Faculty member will impart the knowledge on recent trends in Computerised Accounting System to the students and these components will not cover in the examination. about back up- Restoring, re-writing of books- security passwords- Bank Reconciliation.

Text Books:

- 1 Rizwan Ahamed P. 2018, Tally ERP 9 Margham Publications, Chennai
- 2 Palanivel S. 2018 Tally accounting software, Margham Publications, Chennai
- 3 Michael Jardon, 2018 Computer Accounting, Osborne Books Ltd, New Delhi

Supplementary Readings:

- 1 Dewey D. 2018 Computerised Accounting, Tata McGraw Hill, New Delhi
- 2 Robert Hurt 2016 Accounting Information System McGraw Hill, New Delhi
- 3 Carol Yacht 2016 Computer Accounting Essentials, Susan V. Crosson, New Delhi
- 4 O'Leary T.J and O'Leary 2011 Computing essentials in Computer McGraw Hill, New Delhi
- 5 Ama G.A.N 2003 Fundamentals of Public sector Accounting and Finance, Amazons Publications, Nigeria

CLEARING AND FORWARDING IN EXPORT AND IMPORT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					1	2	25	75	100
Learning Objectives:									
LO1:	To educate the students how the clearing and forwarding agents act in Ports								
LO2:	To gain knowledge how the export documents are prepared by the exporter and these documents are handled by the shipping and forwarding agents								
LO3:	To acquire knowledge in import documentation								
LO4:	To know how the freights are charged by the shipping and forwarding agents								
LO5:	To understand the Risk in Export and Import								
Course Outcomes:									
	After the successful completion of the course, the students will be able to:								
CO1:	Explain the role of clearing agents in ports								
CO2:	Discuss the export procedure and documentation								
CO3:	Explain the import documentation procedure								
CO4:	Equip Freight forwarding services								
CO5:	Discuss the determinant of Risk Management								

Unit I: Clearing and Forwarding

Introduction to clearing and forwarding – Role and importance of Clearing and Forwarding in International Trade- Logistics and Supply Chain Management- Roles and responsibilities of clearing and forwarding agents- Relevant legal and regulatory framework- Documents required for clearing and forwarding

Unit II: Export Procedure Documentation

Documents required for export- Commercial Invoice- Packing List- Certificate of Origin- GMP Certificate- Bill of Lading – Insurance – USFDA Registration Certificate- ISO 9000 certification- Export Licensing procedures and formalities- Pre-requisite of Export and Import- Negative list of Exports

Unit III: Import Procedure Documentation

Import Documentation – Import Licence under Advance Authorization- Customs Inspection, Examination and Audits – General Provisions regarding Import

Unit IV: Freight Forwarding and Transportation

Freight Forwarding services in import and export – Mode of Transport- Air, Sea- Freight rates- INCOTERMS – Packaging, labelling and cargo handling requirements

Unit V: Risk Management

Risk Assessment – Insurance coverage and claims – Methods of Export and Import Payments- Export Earning Foreign Currency – Letter of credit and international payment system – Managing trade related financial documents

Recent Trends in Clearing and Forwarding in Export and Import

Faculty member will impart the knowledge on recent trends in Clearing and Forwarding in Export and Import to the students and these components will not cover in the examination.

Text Books:

- 1 Mahajan M.I, 2021, Export Policy, Procedure and Documentation, Snowwhite Publications, Mumbai
- 2 Natarajan L. 2022, Import and Export Procedure (Import Management), Margham Publications, Chennai.
- 3 Rathor B. S. and Rathor, J. S. 2022, Export Marketing, Himalaya Publishing House, New Delhi.

Supplementary Readings:

1. Francis Cherunilam 2021, International Trade and Export Management, Himalaya Publishing House, New Delhi
2. Paras Ram, 2022, Nilkhil Garg Export: What, Where and How? Anupam Publishers, New Delhi
3. Handbook of Export Import Procedures: Ministry of Commerce 2020-2025 Government of India Volume No: 1 and 2
4. Mahajan M.I, 2022, Export Do it Yourself, Snowwhite Publications, Mumbai
5. Mahajan M.I, 2022, Import Policy, Procedure and Documentation, Snowwhite Publications, Mumbai

GOODS AND SERVICE TAX

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					1	2	25	75	100
Learning Objectives:									
LO1:	To enable the students to understand the basic concept of indirect tax								
LO2:	To provide the students to know the structure of GST								
LO3:	To educate the students with registration process of GST								
LO4:	To educate the students for Input Tax Credit								

LO5:	To understand the filing of returns and payment procedure of GST and Refund process and assessment.
Course Outcomes:	
	After the successful completion of the course, the students will be able to:
CO1:	Comprehend the fundamentals of indirect tax and need for GST
CO2:	Understand the structure of GST and their schemes in practice
CO3:	Disseminate various modes of registration of GST
CO4:	Familiarize themselves with the adjustment of debit and credit notes
CO5:	Understand and apply the e-filing of GST in practice

Unit I: Introduction to Goods and Services Tax

Indirect Taxes – Problems of Indirect taxes – Need for introduction of GST – Commodities kept out of the purview of GST – Other indirect Taxes

Unit II: Structure of GST

GST Structure – CGST – SGST – IGST – Futures – Exemptions – Schemes – Composition Schemes – Ordinary Scheme – GST Structured Rates

Unit III: GST Registration Process

Registration process in GST – Types – Compulsory Registration – Cancellation

Unit IV: Input Tax Credit

Input Tax Credit – Adjustment of Debit Notes and Credit Notes – Problems in Input Tax Credit

Unit V: Returns, Payments, Refund Process and Assessment

Process of Return Filing – Types of Returns – E-Ledger and E-Payment Process in GST – Assessment Methods – Refund under GST – Refund under Special Occasions – Authorities of GST

Amendments in Goods and Services Tax made from Time to Time

Faculty Member will impart the knowledge on the Amendments in Goods and Services Tax made from time to time, to the students and these components will not cover in the examination.

Text Books:

1. Balachandran V., 2024, Indirect Taxes, Sultan Chand and Sons, New Delhi
2. Satrangi G., Goods and Services Tax Precept and Practice 2024, Centax Publications, New Delhi
3. Publications, New Delhi
4. Anand Day Mishra, 2024, GST Law and Procedure, Taxmann Publications Pvt Limited, New Delhi

5. Raj. C. A., Agarwa. K, 2019, Taxation and Indirect Taxes, Taxmann Publications Pvt Limited, New Delhi

Supplementary Readings:

1. Anjali Agarwal, 2024, Goods and Service Tax, New Century Publications, New Delhi
2. Sanjeet Sharma and Shaileja Anand, 2024, VK Global Publications (P) Ltd., New Delhi
3. Mishra. SK, 2024, Simplified Approach to GST, Educreation Publishing, New Delhi
4. Viswanthan. B, 2024, Goods and Services Tax in India, New Century Publications, New Delhi

Web Reference:

<https://taxguru.in/goods-and-service-tax/download-free-book-goods-services-tax-gst-india.html>
<https://cleartax.in/s/gst-book-online-pdf>

SECOND YEAR – SEMESTER –
IV CORE–VII: CORPORATE ACCOUNTING-II

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				5	5	25	75	100
LO1	ToknowthetypesofAmalgamation,Internalandexternal Reconstruction								
LO2	ToknowFinal statementsofbanking companies								
LO3	Tounderstandtheaccountingtreatmentof Insurancecompany accounts								
LO4	Tounderstandtheprocedureforpreparation ofconsolidatedBalancesheet								
LO5	Tohaveaninsight onmodes ofwinding upofacompany								
Prerequisite:ShouldhavestudiedFinancialAccountinginI Year									
Unit	Contents								No.of Hours
I	Amalgamation,Internal&External Reconstruction Amalgamation – Meaning - Purchase Consideration - Lump sum Method,NetAssetsMethod,NetPaymentMethod,IntrinsicValue Method-TypesofMethodsofAccountingforAmalgamation-The Purchase Method (Excluding Inter-Company Holdings). Internal&External Reconstruction Internal Reconstruction – Conversion of Stock – Increase and DecreaseofCapital–ReserveLiability-AccountingTreatmentof External Reconstruction								15
II	AccountingofBankingCompanies Final Statements of Banking Companies (As Per New Provisions) - Non-PerformingAssets-RebateonBillsDiscounted-ProfitandLoss a/c - Balance Sheet as Per Banking Regulation Act 1949.								15
III	InsuranceCompany Accounts: Meaning of Insurance – Principles – Types – Preparation of Final Accounts of Insurance Companies – Accounts of Life Insurance Business – Accounts of General Insurance Companies -New Format.								15

		Consolidated Financial Statements	
IV	Introduction-Holding & Subsidiary Company-Legal Requirements Relating to Preparation of Accounts -Preparation of Consolidated Balance Sheet (Excluding Inter-Company Holdings).		15
V	Liquidation of Companies Meaning-Modes of Winding Up–Preparation of Statement of Affairs and Statement of Deficiency or Surplus (List H) Order of Payment– Liquidators Remuneration- Liquidator’s Final Statement of Accounts.		15
	TOTAL		75
THEORY 20% & PROBLEMS 80%			
Course Outcomes			
CO1	Understand the accounting treatment of amalgamation, Internal and external reconstruction		
CO2	Construct Profit and Loss account and Balance Sheet of Banking Companies in accordance in the prescribed format.		
CO3	Synthesize and prepare final accounts of Insurance companies in the prescribed format		
CO4	Give the consolidated accounts of holding companies		
CO5	Preparation of liquidator’s final statement of account		
Textbooks			
1	S.P.Jain and K.L.Narang, Advanced Accountancy, Kalyani Publishers, New Delhi.		
2	Dr.K.S.Raman and Dr.M.A.Arulanandam, Advanced Accountancy, Vol.II, Himalaya Publishing House, Mumbai.		
3	R.L.Gupta and M.Radhaswamy, Advanced Accounts, Sultan Chand, New Delhi.		
4	M.C. Shukla and T.S. Grewal, Advanced Accounts Vol.II, S Chand & Sons, New Delhi.		
5	T.S.Reddy and A.Murthy, Corporate Accounting II, Margham Publishers, Chennai		
Reference Books			

1	B.Raman,CorporateAccounting,Taxmann,New Delhi
2	M.C.Shukla,AdvancedAccounting,S.Chand,NewDelhi
3	Prof.Mukesh Bramhbutt,DeviAhilyapublication,Madhya Pradesh
4	AnilKumar,RajeshKumar,AdvancedCorporateAccounting,Himalaya Publishing house, Mumbai.
5	PrasanthAthma,CorporateAccounting, Himalaya Publishinghouse,Mumbai.
NOTE:Latest EditionofTextbooksmay beused	
WebResources	
1	https://www.accountingnotes.net/amalgamation/amalgamation-absorption-and-reconstruction-accounting/126
2	https://www.slideshare.net/debchat123/accounts-of-banking-companies
3	https://www.accountingnotes.net/liquidation/liquidation-of-companies-accounting/12862

**MAPPINGWITHPROGRAMMEOUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	3	2	3	2	2
CO2	3	2	3	2	3	2	3	2	3	2	2
CO3	3	2	3	2	3	2	3	2	3	2	2
CO4	3	2	3	2	2	2	3	2	3	2	2
CO5	3	2	3	2	2	2	3	2	3	2	2
TOTAL	15	10	15	10	12	10	15	10	15	10	10
AVERAGE	3	2	3	2	2.4	2	3	2	3	2	2

3– Strong,2-Medium,1-Low

SECONDYEAR-SEMESTER- IV

COREPAPERVIII –PRINCIPLES OFMARKETING

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				4	4	25	75	100
Learning Objectives									
LO1	Toknowtheconcept andfunctionsofmarketing								
LO2	Tounderstandtheimportanceofmarket segmentation								
LO3	Toexaminethestagesof newproduct development								
LO4	Togainknowledgeonthevarious advertising medias								
LO5	Toanalysestheglobalmarketenvironment								
Prerequisite:ShouldhavestudiedCommerceinXIIStd									
Unit	Contents								No.of Hours
I	IntroductiontoMarketing Meaning–Definition and Functions of Marketing– Evolution of Marketing Concepts–Innovations in Modern Marketing. Role and Importance of Marketing - Classification of Markets - Niche Marketing.								12
II	MarketSegmentation Meaning and definition – Benefits – Criteria for segmentation Types of segmentation – Geographic – Demographic –Psychographic – Behavioral–Targeting,Positioning&Repositioning-Introductionto Consumer Behavior –Consumer Buying Decision Process and Post Purchase Behavior — Motives. Freud’s Theory of Motivation.								12
III	Product&Price MarketingMix—anoverviewof4P’sofMarketingMix– Product–Introduction to Stages of New Product Development–Product Life Cycle — Pricing – Policies - Objectives–Factors Influencing Pricing– Kinds of Pricing.								12

IV	Promotions andDistributions Elementsofpromotion–Advertising–Objectives–KindsofAdvertising Media-TraditionalvsDigitalMedia-SalesPromotion–typesofsales promotion – Personal Selling –Qualities needed for a personal seller- Channels of Distribution for Consumer Goods- Channel Members – Channels of Distribution for Industrial Goods.	12
V	CompetitiveAnalysisand Strategies Global Market Environment–Social Responsibility and Marketing Ethics – Recent Trends in Marketing –A Basic Understanding of E- Marketing& M–Marketing–E-Tailing–CRM–MarketResearch– MISandMarketingRegulation.	12
	TOTAL	60
CO	Course Outcomes	
CO1	Developan understandingon theroleandimportance ofmarketing	
CO2	Applythe4p’sofmarketing intheirventure	
CO3	Identifythefactorsdeterminingpricing	
CO4	Usethedifferent Channels ofdistributionofindustrialgoods	
CO5	Understandthe conceptofE-marketingandE-Tailing	
Textbooks		
1	PhilipKotler,PrinciplesofMarketing:A SouthAsianPerspective,Pearson Education. New Delhi	
2	Dr.C.B.Gupta&Dr.N.RajanNair,MarketingManagement,Sultan Chand & Sons, New Delhi.	
3	Dr.AmitKumar,PrinciplesofMarketing,ShashibhawanPublishing House, Chennai	

4	Dr.N.RajanNair,Marketing,SultanChand&Sons.NewDelhi
5	NeeruKapoorPrinciplesofMarketing,PHIL earning,New Delhi
ReferenceBooks	
1	ProfKavitaSharma,DrSwatiAgarwal,PrinciplesofMarketingBook, Taxmann, new Delhi
2	D.J.Jayasankar,MarketingManagement,Margham Publications, Chennai.
3	Assael,H.ConsumerBehaviorandMarketingAction,USA:PWS-Kent
4	Hoyer,W.D.AndMacinnis,D.J.,ConsumerBehavior,USA:Houghton Mifflin Company
5	Baker,MarketingManagementandStrategy,MacmillanBusiness, Bloomsbury Publishing, India
NOTE:LatestEditionofTextbooks may beused	
Web Resources	
1	https://www.aha.io/roadmapping/guide/marketing/introduction
2	https://www.investopedia.com/terms/m/marketsegmentation.asp
3	https://www.shiprocket.in/blog/understanding-promotion-and-distribution-management/

**MAPPINGWITHPROGRAMMEOUTCOMES
AND PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	2	3	2
CO2	3	2	3	2	3	2	2	2	2	3	2
CO3	3	2	3	2	3	2	2	2	2	3	2
CO4	3	2	3	2	2	2	2	2	2	3	2
CO5	3	2	3	2	2	2	2	2	2	3	2
TOTAL	15	10	15	10	12	10	10	10	10	15	10
AVERAGE	3	2	3	2	2.4	2	2	2	2	3	2

3– Strong,2-Medium,1-Low

SECOND YEAR – SEMESTER –
IVELECTIVEIV-
FINANCIALDERIVATIVES

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	3				4	3	25	75	100

LearningObjectives

LO1	Toteach thebasics ofderivatives,types andrisk in derivatives
LO2	Toprovideconceptual knowledgeofthebasicoperationalmechanisms infutures contract
LO3	Enrichstudentswithvariousstrategiesinoptionstradingandapproachesavailablefortrading options.
LO4	Toprovideanoverview ofdifferenttypes ofswapstradedbyinvestorandinstitution
LO5	Tofamiliarizestudentswiththeevolutionofderivativesmarketsandregulatoryframeworkfor trading in derivative market

Prerequisites:ShouldhavestudiedCommerce in XIISTd.

UNIT	Contents	No.of Hours
I	Introduction Derivatives – Definition – Types – Forward Contracts – Futures Contracts – Options – Swaps –Differences between Cash and Future Markets – Types of Traders – OTC and Exchange Traded Securities – Types of Settlement – Uses and Advantages of Derivatives – Risks in Derivatives.	9
II	Futures Contract SpecificationofFuturesContract-MarginRequirements-MarkingtoMarket – HedgingusingFutures-TypesofFuturesContracts-Securities,StockIndex Futures, Currencies and Commodities – Delivery Options – Relationship between Future Prices, Forward Prices and Spot Prices.	9
III	Options Definition – Exchange Traded Options, OTC Options – Specifications of Options – Call and Put Options – American and European Options – Intrinsic ValueandTimeValueofOptions-Optionpayoff,optionsonSecurities,Stock Indices, Currencies and Futures – Options pricing models – Differences between future and Option contracts.	9
IV	SWAPS Definition of SWAP – Interest Rate SWAP – Currency SWAP – Role of Financial Intermediary– Warehousing – Valuation of Interest rate SWAPs and Currency SWAPs Bonds and FRNs –Credit Risk.	9

	Derivatives in India	
V	Evolution of Derivatives Market in India – Regulations – framework – Exchange Trading in Derivatives – Commodity Futures – Contract Terminology and Specifications for Stock Options and Index Options in NSE – Contract Terminology and specifications for stock futures and Index futures in NSE – Contract Terminology and Specifications for Interest Rate Derivatives.	9
	Total	45
Course Outcomes		
CO1	Examine various derivative products such as futures, options, and swaps	
CO2	Critically analyse and differentiate various futures contract	
CO3	Analyse the value of options using option pricing models.	
CO4	Compare and contrast various types of swaps	
CO5	Describe the evolution of derivatives Market	
Textbooks		
1.	Parameswaran, Financial Derivatives, Prentice Hall, New Delhi	
2.	Sanjeev Aggarwal, A Guide to Indian Capital Market, Bharat Publishing, New Delhi	
3.	Punithavati Pandian, Security Analysis and Portfolio Management, Vikas Publishing House, Mumbai	
4.	D.C. Patwari, Options and Futures – An Indian Perspective, Jaico Publishing House, Kolkata	
5.	John C. Hull, Options, Futures and other Derivative Securities, PHI Learning, 9th Edition, 2012, New Delhi	
Reference Books		
1.	Keith Redhead, Financial Derivatives – An Introduction to Futures, Forwards, Options and SWAPs, – PHI Learning, 2011, New Delhi	
2.	Stulz, Risk Management and Derivatives, Cengage Learning, 2nd Edition, 2011, Noida	
3.	Jayanth Rama Varma, Derivatives and Risk Management, 2nd Edition, 2011, McGraw Hill Education, Noida	
4.	David Dubofsky, Option and Financial Futures, Valuation and Uses, McGraw Hill International Edition.	
5.	S.L. Gupta, Financial Derivatives – Theory, Concepts and Practice, Prentice Hall of India, 2011.	
Web Resources		
1.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_cmlj_kmw028	
2.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_rfs_15.3.927	
3.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_cmlj_kmp020	

**MAPPING WITH PROGRAMME OUTCOMES
AND PROGRAMME SPECIFIC OUTCOMES**

	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO 3
CO 1	3	3	3	2	3	3	3	2	3	3	3
CO 2	3	3	3	3	2	3	3	3	3	2	2
CO 3	3	2	3	2	3	2	3	3	3	2	3
CO 4	3	3	2	3	3	2	3	2	3	3	2
CO 5	3	2	3	3	2	3	2	3	3	2	3
Total	15	13	14	13	13	13	14	13	15	12	13
Average	3	2.6	2.8	2.6	2.6	2.6	2.8	2.6	3	2.4	2.6

3– Strong,2-Medium,1-Low

SECOND YEAR – SEMESTER –
IVELECTIVE IV -RURAL BANKING

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	3				4	3	25	75	100

Learning Objectives

LO1	To provide students an in-depth knowledge about rural banking
LO2	To create awareness about different schemes of the Government of India for setting up new enterprise
LO3	To enrich students with the different sources of rural credit
LO4	To comprehend the structure of credit planning
LO5	To familiarise students about the institutional support for rural development

Prerequisites: Should have studied Commerce in XI Std.

UNIT	Contents	No. of Hours
I	Concept of rural banking – Need for rural banking – priority sector lending; terms & condition.	9
II	PMEGP (Prime Minister Employment Generation Programme) – Start up India Stand up India PM Mudra Yojana (PMMY) Digital India Mission.	9
III	Institutional sources of finance in rural areas: cooperative banks, commercial banks, regional rural banks – their Structure, policy, Functions, clientele, progress	9
IV	Credit planning at the grass root level: lead bank scheme, District credit plans and service area approach their bank features.	9
V	Institutions supporting rural development: Reserve Bank of India (RBI), National bank for Agriculture & Rural Development (NABARD), District Industries Centre (DIC) Khadi & Village Industries Commission (KVIC) and Voluntary Organization – their role.	9
	Total	45

Course Outcomes

CO1	Outline the concept of rural banking
CO2	Explain the application of welfare schemes in present scenario
CO3	Identify the existence of different sources of finance in rural area
CO4	Explain the concept of credit planning
CO5	Examine the importance of institutional support in rural development.

Textbooks

1.	Dhingra IC, Rural banking in India, Sultan Chand & sons, New Delhi.
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2.	BhatN.S.,AspectsofRuralbanking,Commonwealthpublishers, Delhi.
3.	Dr.S.Sankaran,Ruralbanking,MarghamPublications,Chennai
4.	Basu.A.K,FundamentalsofBankingTheory andpractices,Mukherjee&co., Kolkata.
5.	Ahmad,Rais,RuralBankingandEconomicDevelopment,MittalPublications,NewDelhi.
ReferenceBooks	
1.	DesaiS.S.M,Ruralbankingin India, Himalayapublishinghouse, Bombay.
2.	SandhuB.S.,Banking&RuralDevelopment,Deep&DeepPublications,NewDelhi.
3.	GCMandal,RoleofbanksinRuraldevelopment,RajatPublications,New Delhi
4.	Tanan.M.C,Bankinglawand practices,LexisNexis,NewYork.
5.	RuralBanking,IndianInstituteofBankingandFinance,MacMillanPublisher IndiaLimited,1 st Edition 2012.
WebResources	
1.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_eurpub_ckaa166.1191
2.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_wbro_13.2.147
3.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_wber_lhv057

**MAPPINGWITHPROGRAMMEOUTCOMES
AND PROGRAMME SPECIFIC OUTCOMES**

	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO 3
CO 1	3	3	3	3	2	3	3	2	3	3	2
CO 2	3	2	3	2	3	3	2	3	3	3	2
CO 3	3	2	3	3	3	2	3	3	3	2	3
CO 4	3	3	2	3	2	3	3	2	3	3	2
CO 5	3	2	3	3	2	3	3	2	3	2	3
Total	15	12	14	14	12	14	14	12	15	13	12
Average	3	2.4	2.8	2.8	2.4	2.8	2.8	2.4	3	2.6	2.4

3– Strong,2-Medium,1-Low

SECOND YEAR – SEMESTER –
IVELECTIVEIV-BUSINESSLEGISLATIONS

SubjectCode	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	3				4	3	25	75	100
LearningObjectives									
C1	ToimpartknowledgeontheFactoriesAct,1948								
C2	Toprovideinsights ontheForeign ExchangeManagementAct, 1999								
C3	Toinculcateknowledge aboutthePreventionof MoneyLaunderingAct,2002								
C4	ToenablethestudentstolearnabouttheCompetitionAct 2002								
C5	Tofamiliarizethestudentsabouttheexistenceof IntellectualPropertyRights								
Prerequisite:ShouldhavestudiedCommerceinXIStd									
Unit	Contents								No.of Hours
I	FactoriesAct1948 Definitions - Objects –Scope – Approval – Licensing – Registration of Factories – Notice by Occupier – General Duties of Occupier and Manufacturer – Measures to be Taken by Factories for Health, Safety and Welfare of Workers – Measures – Special Provisions Relating to Hazardous Processes – Working Hours of Adults – Additional Provisions Regulating Employment of Women in a Factory – EmploymentofYoungPersonandChildren–AnnualLeavewithWages– Penalties andProcedures.								9
II	ForeignExchangeManagementAct,1999 Introduction-BoardStructureofFEMA–Definitions-Regulation&Managementof Foreign Exchange - Contraventions & Penalties – Procedure for Compliance.								9
III	PreventionofMoneyLaunderingAct,2002 Definitions – Punishment for the Offence of Money Laundering - Obligations of Banking Companies - Financial Institutions and Intermediaries or a Person Carrying on a Designated Business or Profession - Adjudication Authorities & Procedures.								9
IV	CompetitionAct,2002 Definitions-ProhibitionofAgreements-ProhibitionofAbuseofDominantPosition – CompetitionCommissionofIndia-Establishment,Administration&DutiesPowers – CompetitionAdvocacy-AdjudicationAuthorities–Penalties&Prosecution.								9
V	IntellectualPropertyRights Intellectual property rights (IPR) – An Introduction - Kindsof Intellectual PropertyRights-Patent, Copyright, TradeMark, Design, Geographical Indication, Plant								9

	Varieties and Layout Design Genetic Resources and Traditional Knowledge – Trade Secret - IPR In India: Genesis and development.	
	TOTAL	45
CO	Course Outcomes	
CO1	Acquire knowledge on Factories Act, 1948	
CO2	Analyze the role of Foreign Exchange Management Act, 1999	
CO3	Understand the practical implications of Prevention of Money Laundering Act, 2002	
CO4	Evaluate the importance of Competition Act, 2002	
CO5	Gain knowledge on Intellectual Property Rights	
Textbooks		
1	Akhilleshwar Pathak, Legal aspects of business, McGraw Hill Education, Noida	
2	R.S.N. Pillai & Bagavathi, Legal aspects of business, S. Chand, New Delhi	
3	Rashmi Aggarwal, Rajinder Kaur, Legal aspects of business, Pearson Education Limited, New Delhi	
4	P.K. Padhi, Legal aspects of business, PHI Learning, New Delhi	
Reference Books		
1	Ravinder Kumar, Legal aspects of business, Cengage Learning, Noida	
2	Shawn Kopel, Guide to business law, Oxford University Press, England	
3	M.C. Kuchhal, Vivek Kuchhal, Business Law, S Chand Publishers, New Delhi	
4	C.L. Bansal. Business law, Taxmann, New Delhi	
NOTE: Latest Edition of Textbooks may be used		
Web Resources		
1	https://labour.gov.in/sites/default/files/Factories_Act_1948.pdf	
2	https://legislative.gov.in/sites/default/files/A1999-42_0.pdf	
3	https://stfrancislaw.com/blog/intellectual-property-rights/	

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	3	2	3	2	2
CO2	3	2	2	2	3	2	3	2	3	2	2
CO3	3	2	3	2	3	2	3	2	3	2	2
CO4	3	2	2	2	2	2	3	2	3	2	2
CO5	3	2	3	2	2	2	3	2	3	2	2
TOTAL	15	10	13	10	12	10	15	10	15	10	10
AVERAGE	3	2	2.6	2	2.4	2	3	2	3	2	2

FUNDAMENTALS OF FINTECH

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					1	2	25	75	100

Learning Objectives:

LO1: To educate the students to introduce Fintech

LO2: To gain knowledge in Financial Technology and Digital payments

LO3: To acquire knowledge in Cryptocurrencies

LO4: To know the knowledge in Blockchain Technology

LO5: To understand the effects of fintech on various sectors

Course Outcomes:

After the successful completion of the course, the students will be able to:

CO1: Identify the benefits of FinTech industry;

CO2: Enable a better understanding of Financial Technology and Digital Payments

CO3: Analyse the functioning of Cryptocurrency

CO4: Explain the impact of Blockchain Technology

CO5: Evaluate the effects of Fintech on various sectors

Unit I: Introduction to Fintech

Introduction – Meaning of FinTech - Definitions - The History and Evolution of the Fintech Industry - FinTech Ecosystem - Recent Developments - FinTech in India - FinTech Market Trends in India - Types of FinTech or Transformation of Financial Services - Benefits of FinTech - Drawbacks of FinTech - Key Growth Drivers - Challenges.

UnitII:FinancialTechnologyandDigitalPayments

Introduction -Artificial Intelligence (AI) in FinTech-Machine Learning in FinTech -Machine Learning in AccountingandFinance-RoboticProcessAutomation(RPA)—FinancialDataAnalytics-DataScienceandBig Data in FinTech - Digital Payments - Cashless Society - DFS Eco System -Developing Countries and DFS: The Story of Mobile Money -RTGS networks.

UnitIII:Cryptocurrencies

Cryptocurrencies - features, benefits, disadvantages- Outline of cryptocurrency – types wallet - Legal and Regulatory Implications - legal position of cryptocurrencies in India - Impact on cryptocurrencies.

UnitIV: BlockchainTechnology

Blockchain Technology in FinTech – An understanding ofBlockchain technology,its potential, and applications-BCTinBanking–BenefitsofBCTinbanking-BCTinIndianBankingSector-BCTin supply chain management

UnitV:EffectsofFin-TechonVariousSectors

EffectsofFin-techonPaymentInnovations–The ImplicationsofFintechonRealEstate,Insurance,Health,and Payment Innovations - The effects of Fin-tech on Payment Innovations – Health- Real-Estate- Insurance Sector- Capital Market - Key Fin- tech trends - FinTech around the Globe: Asia, Middle East, South America, Europe, Southeast Asia / Australia and Africa.

RecentTrendsinfintech
FacultymemberwillimparttheknowledgeonrecenttrendsinFintechtothestudents andthese componentswillnotcoverintheexamination.

Text Books:

- 1 Dheenadhayalan VandVijayC,2022Fintech,VijayNicoleImprintsPvt.Ltd, Chennai
- 2 SanjayPhadke.,2020FintechFuture:TheDigital DnaofFinancePaperback
- 3 Agustin Rubini, 2021 Fintech in a Flash: Financial Technology Made Easy (new edition) Kindle Edition

SupplementaryReadings:

1. Aravind Narayanan 2022 Bitcoin and Cryptocurrency Technologies: A Comprehensive Introduction
2. Joseph Bonneau, Edward Felten, Andrew Miller, Steven Goldfeder, 2022 Princeton University
3. SlavaGomzin2020Bitcoinfor Non-Mathematicians:Exploringthe foundationsof Crypto, Universal Publishers, USA

4. TheRoboticsProcessAutomation,Handbook:AGuidetoImplementing,TomTaulli/
Apress, Latest 1 ST Edition 2020 Website Reference:
<https://www.ibm.com/industries/banking-financial-markets/resources/omnichannelbanking-paper/><https://thefinancialbrand.com/111080/evolution-future-digital-banking-baas>
5. Diamandis,P.H.,&Kotler,S.2020.TheFutureIsFasterThanYouThink: How
Converging Technologies Are Disrupting Business, Industries, and Our
Lives. New York: Simon &Schuste

FILING OF GST RETURNS

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External (Practical)	Total
					1	2	50	50 (Internal Examiner)	100

Learning Objectives:	
LO1:	To understand the concept and importance of Goods and Services Tax
LO2:	To enable the student to prepare data for GSTR Forms
LO3:	To gain knowledge on Filing GST Returns
LO4:	To understand the steps involved in GST Filing
LO5:	To acquire knowledge on penalty for late filing of GST Returns
Course Outcomes:	
	After the successful completion of the course, the students will be able to:
CO1:	Prepare the Students for filing of GST returns through Online
CO2:	Helps in filing up of GSTR forms (GSTR1– GSTR11)
CO3:	Explain the steps involved in GSTR filing
CO4:	Acquire knowledge on penalty for late filing GST Returns
CO5:	Understand the concept of interest on outstanding tax

Contents

1. Forms and due dates
2. GSTR Registration Forms
3. ITC Forms
4. Steps involved in filing GST return
5. GSTR1: Return for Outward Supplies
6. Difference between GSTR2A and GSTR 2B
7. GSTR3B: Summary of Inward and Outward Supplies
8. GSTR4: Return for Composition Dealers
9. GSTR5: Return for Non-Resident Taxable Persons
10. GSTR6: Return for Input Service Distributors
11. GSTR7: Return for Tax Payers Deducting TDS
12. GSTR8: Return for E-Commerce Operators Collecting TCS
13. GSTR10: Return for Registered Person Whose GST Registration gets Cancelled
14. GSTR11: Return for UIN (Unique Identification Number) Holders
15. Penalty for late Filing of GST Return
16. Interest on Outstanding Tax
17. GSTR9C- Reconciliation Statement
18. GSTR9B– Filed by Electronic Commerce Operators

Recent Amendments in Filing of GST Returns
Faculty member will impart the knowledge on recent Amendments in Filing of GST Returns to the students and these components will not cover in the examination.

Text Books:

1. Balachandran V., 2024, Indirect Taxes, Sultan Chand and Sons, New Delhi
2. Satrangi G., Goods and Services Tax Precept and Practice 2024, Centax Publications, New Delhi
3. Anand day Mishra, 2024, GST Law and Procedure, Taxmann Publications Pvt Limited, New Delhi
4. Raj. C. A., Agarwa. K, 2019, Taxation and Indirect Taxes, Taxmann Publications Pvt Limited, New Delhi

Supplementary Readings:

1. Anjali Agarwal, 2024, Goods and Service Tax, New Century Publications, New Delhi
2. Sanjeet Sharma and Shaileja Anand, 2024, VK Global Publications (P) Ltd., New Delhi
3. Mishra. SK, 2024, Simplified Approach to GST, Educreation Publishing, New Delhi
4. Viswanthan. B, 2024, Goods and Services Tax in India, New Century Publications, New Delhi

Web Reference:

- 1 <https://taxguru.in/goods-and-service-tax/download-free-book-goods-services-tax-gst-india.html>
- 2 <https://cleartax.in/s/gst-book-online-pdf>

WORKINGCAPITAL MANAGEMENT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	4				2	2	25	75	100
LearningObjectives									
LO 1	Toexplainworkingcapitalandinterpretthecashconversioncycle								
LO 2	Toknowwhetherthecompanymaintain a largesizeof inventory for efficient and smoothproductionandsalesoperations.								
LO 3	Topreparea cashbudget and commentonit								
LO 4	Toassessthecomponentsofcreditpolicyanditsevaluation								
LO 5	ToexplaintheinventorymanagementtechniquesandcalculatetheEconomicOrdering Quantity								
Prerequisite:ShouldhavestudiedCommerceinXIISTd									
Unit	Contents							No. of Hours	
I	Introduction Working Capital Meaning – Types of Working Capital - Importance of workingcapitalmanagement-ComponentsofWorkingCapital-Factors InfluencingWorkingCapitalRequirements-EstimatingWorkingcapital management-WorkingCapital.LifeCycle-RoleofFinanceManagerin WorkingCapital.							6	
II	FinancingCurrentAssets DifferentApproachestoFinancingCurrentAssets-Conservative, AggressiveandMatchingapproach-SourcesofFinanceCommitteeson Working Capital Finance – Working Capital Financing Approach.							6	

III	Cash Management Importance-FactorsInfluencingCashBalance–MotivesofHolding Cash - Determining Optimum Cash Balance – Cash Budgeting - Controlling and Monitoring Collection and Disbursements. - Cash Management Models – Baumol Model and Miller-Orr Model.	6
IV	ReceivablesManagement OverviewofReceivablesManagement–Significance–Elementsof Credit Policy Variables - Credit Standards - Credit period - Cash discount and Collection efforts - Credit Evaluation - Control of Receivables.	6
V	InventoryManagement Components of Inventory - Benefits of Holding Inventory - Importance of Inventory Management -Techniques for Managing Inventory - Economic Order Quantity (EOQ) - Stock levels - Analysis of Investment in Inventory - Selective Inventory Control - ABC, VED and FSN Analysis.	6
	TOTAL	30

CO	Course Outcomes
CO1	Constructthefactorsinfluencingworkingcapitalrequirementsandestimateit
CO2	ClassifytheapproachestofinancingCurrentsAssets
CO3	Determinetheimportanceof cashmanagementandcash budgeting
CO4	Formulatethe receivablesmanagementandcredit policyevaluation
CO5	DiscussabouttheTechniquesofinventorymanagement,EOQ,ABC,VED,and FSN Analysis

Textbooks	
1	V.K.Bhalla, Working Capital Management, S Chand, New Delhi
2	Dr. Periyaswamy, Working Capital Management, Himalaya Publishing House, Mumbai
3	Dr. R.P. Rustagi, Working Capital Management, Taxmann's, New Delhi
4	Dr. A. Murthy, Working Capital Management, Margham Publications, Chennai
Reference Books	
1	James S. Sagner, Working Capital Management, Application and Cases, Wiley, New Jersey
2	Dr. S.P. Gupta, Management of Working Capital, Sahitya Bhavan Publication, Agra
3	M.K. Rastogi, Working Capital Management, Laxmi Publication, Chennai
4	Hrishikes Bhattacharya, Working Capital Management, PHI Publication, New Delhi
NOTE: Latest Edition of Textbooks Maybe Used	
Web Resources	
1	http://onlinecourses.nptel.ac.in
2	https://www.iifl.com
3	http://ebooks.lpude.in

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	3	2	2
CO2	3	2	3	2	2	2	2	2	3	2	2
CO3	3	2	3	2	3	2	2	2	3	2	2
CO4	3	1	3	2	3	2	2	2	3	2	2
CO5	3	3	3	2	3	2	2	2	3	2	2
TOTAL	15	11	15	10	13	10	10	10	15	10	10
AVERAGE	3	2.2	3	2	2.6	2	2	2	3	2	2

3-Strong, 2-Medium, 1-Low

IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS PART III
- MAJOR CORE -9
COST ACCOUNTING

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					5	4	25	75	100

Objectives:

1. To keep the student conversant with the ever
2. Enlarging frontiers of Cost Accounting Knowledge.

Unit I

Cost accounting – Definition – Meaning and Scope – Concept and Classification – Costing an aid to Management – Types and Methods of Cost – Elements of Cost – Preparation of Cost Sheet and Tender

Unit II

Material Control: Level of material Control – Need for Material Control – Economic Order Quantity – ABC Analysis – Perpetual inventory – Stock Levels – Purchase and stores Control: Purchasing of Materials – Procedure and documentation involved in purchasing – Requisition for stores – Stores Control – Methods of valuing material issue.

Unit III

Labour: System of wage payment – Idle time – Control over idle time – Labour turnover. Overhead – classification of overhead – allocation and apportionment of overhead – Primary and secondary distribution of overhead – absorption of overhead – overhead absorption rate – under or over absorption of overhead.

Unit IV

Process costing – Features of process costing – process losses, wastage, scrap, normal process loss – abnormal loss, abnormal gain (Excluding inter process profits and equivalent production)

Unit V

Operating Costing – Transport costing – Contract costing – Reconciliation of Cost and Financial accounts.

PROBLEM: 80 THEORY: 20

Text books:

1. S.P. Jain and K.L. Narang, "Cost Accounting", Kalyani publications, New Delhi. Edn. 2011
2. R.S.N. Pillai and V. Bhagavathi, "Cost Accounting", Schand and company ltd., New Delhi. Edn. 2004.
3. T.S. Reddy and Dr. Y. Hari prasad reddy, "Cost Accounting", Margam publications, Chennai – 600 017, 7th Revised Edition 2009.

Outcomes:

1. To explain the elements of cost.
2. To adapt appropriate method for material control.
3. To understand the different types of overheads.
4. To apply the process costing.
5. To debate about the variances of various costing.

IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS PART III**- MAJOR CORE -10****COMPANY LAW**

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				4	5	25	75	100
Learning Objectives									
LO1	ToknowCompanyLaw 1956andCompaniesAct2013								
LO2	Tohavean understandingon the formationofacompany								
LO3	Tounderstandtherequisitesofmeetingandresolution								
LO4	Togain knowledgeontheproceduretoappoint and remove Directors								
LO5	Tofamiliarizewiththevariousmodesofwindingup								
Prerequisite:ShouldhavestudiedCommerceinXIISTd									
Unit	Contents								No.of Hours
I	IntroductiontoCompanylaw Companies Act 2013 – Definition of a Company, Characteristics of Company – Lifting or Piercing the Corporate Veil – Company DistinguishedfromPartnershipandLimitedLiabilitiesPartnerships– ClassificationofCompanies–Basedon Incorporation, Liability, NumberofMembers, Control.								15
II	Formation ofCompany Formation of a Company – Promoter –Incorporation Documents e-filing – Memorandum of Association – Contents – Alteration – Legal Effects – Articles of Association - Certificate of Incorporation – Prospectus – Contents - Kinds – Liabilities – Share Capital – Kinds – Issue – Alteration – Dividend – Debentures.								15
III	Meeting MeetingandResolution–Types–Requisites–Voting&Poll– Quorum– Proxy-Resolution–Ordinary&Special-Audit&Auditors –Qualification,Disqualification,Appointmentand Removal of an Auditor -								15

IV	Management & Administration Management & Administration – Directors – Legal Position – Board of Directors – Appointment/ Removal – Disqualification– Director Identification Number – Directorships – Powers – Duties – Board Committees – Related Party Transactions – Contract by One Person Company – Insider Trading- Managing Director – Manager – Secretarial Audit – Administrative Aspects and Winding Up – National Company Law Tribunal (NCLT) – National Company Law Appellate Tribunal (NCLAT) – Special Courts.	15
V	Winding up Meaning – Modes – Compulsory Winding Up – Voluntary Winding Up–ConsequencesofWindingUpOrder–PowersofTribunal–PetitionforWinding Up –Company Liquidator.	15

	TOTAL	75
Course Outcomes		
CO1	Understandthe classificationofcompaniesundertheact	
CO2	ExaminethecontentsoftheMemorandumofAssociation&ArticlesofAssociation	
CO3	Knowthequalification anddisqualification ofAuditors	
CO4	UnderstandtheworkingsofNationalCompanyLawAppellateTribunal(NCLAT)	
CO5	Analysethe modesofwinding up	
Textbooks		
1	N.D.Kapoor,BusinessLaws, SultanChandandSons, Chennai	
2	R.S.N.Pillai –BusinessLaw,S.Chand,New Delhi.	
3	M.V.Dhandapani,BusinessLawsSultan ChandandSons,Chennai	
4	ShusmaAurora,BusinessLaw,Taxmann,NewDelhi	
5	M.C.Kuchal,BusinessLaw,VikasPublication,Noida	
Reference Books		
1	Gaffoor& Thothadri,CompanyLaw,VijayNicholeImprints Limited, Chennai	
2	M.R.Sreenivasan,BusinessLaws,MarghamPublications,Chennai	
3	KavyaAndVidhyasagar,Business Law,NithyaPublication,Bhopal	
4	S.D.Geet,BusinessLawNirali PrakashanPublication,Pune	
5	PreethiAgarwal,BusinessLaw,CAfoundationstudymaterial	
NOTE: Latest Edition of Textbooks May be Used		
Web Resources		
1	https://www.mca.gov.in/content/mca/global/en/acts-rules/companies-act/companies-act-2013.html	
2	https://vakilsearch.com/blog/explain-procedure-formation-company/	
3	https://www.investopedia.com/terms/w9/4windingup.asp	

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	3	2	3	3	2	2
CO2	3	2	3	2	3	3	2	3	3	2	2
CO3	3	2	3	2	3	3	2	3	3	2	2
CO4	3	2	3	2	3	3	2	3	3	2	2
CO5	3	2	3	2	3	3	2	3	3	2	2
TOTAL	15	10	15	10	15	15	10	15	15	10	10
AVERAGE	3	2	3	2	3	3	2	3	3	2	2

3–Strong,2-Medium,1- Low

IIIB. COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS

PART III - MAJOR CORE -11

INCOME TAX LAW AND PRACTICE-I

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				4	5	25	75	100
Learning Objectives									
LO1	To understand the basic concepts & definitions under the Income Tax Act, 1961.								
LO2	To compute the residential status of an assessee and the incidence of tax.								
LO3	To compute income under the head salaries.								
LO4	To learn the concepts of Annual value, associated deductions and the calculation of income from House property.								
LO5	To compute the income from Business & Profession considering its basic principles & specific disallowances.								
Prerequisite: Should have studied Commerce in XII Std									
Unit	Contents								No. of Hours
I	Introduction to Income Tax Introduction to Income Tax – History – Objectives of Taxation – Features of Income Tax – Meaning of Income – Types – Important Definitions Under the Income Tax Act – Types of Assessee – Income exempted under Section 10.								15

II	Residential Status Residential Status – Residential Status of an Individual – Company – HUF – Basic Conditions – Additional Conditions – Incidence of Tax and Residential Status – Problems on Residential Status and Incidence of Tax.	15
III	Income from Salary Salary Income - Definition – Allowances – Taxability - Perquisites – Kinds of Perquisites – Types of Provident Fund - Gratuity – Pension – Commutation of Pension – Deduction of Salary-Profits in Lieu of Salary-Computation of Salary Income.	15
IV	Income from House Property Income from House Property – Basis of Charge – Annual Value – Gross Annual Value, Net Annual Value – Let-out vs Deemed to be let-out – Self-Occupied Property – Deductions – Computation of Income from House Property.	15
V	Profits and Gains from Business or Profession Income from Business or Profession – Allowable Expenses – Expenses Disallowed - General Deductions – Depreciation – Undisclosed Income & Investments, Unexplained expenditure (Sec 69A, 69B, 69C, 69D) – Compulsory Maintenance of Books of Accounts – Audit of Accounts of Certain Persons – Special Provisions for Computing Income on Estimated Basis (Deemed Income) – Computation of Income from Business or Profession.	15
	TOTAL	75
THEORY 20% & PROBLEMS 80%		
Course Outcomes		
CO1	Demonstrate the understanding of the basic concepts and definitions under the Income Tax Act.	
CO2	Assess the residential status of an assessee & the incidence of tax.	
CO3	Compute income of an individual under the head salaries.	
CO4	Ability to compute income from house property.	
CO5	Evaluate income from a business carried on or from the practice of a Profession.	
Textbooks		
1	V.P.Gaur, Narang, Puja Gaur and Rajeev Puri- Income Tax Law and Practice, Kalyani Publishers, New Delhi.	
2	T.S.Reddy and Hari Prasad Reddy, Income Tax Law and Practice, Margham Publications, Chennai.	
3	Dinkar Pagare, Income Tax Law and Practice, Sultan & Chand Sons, New Delhi.	
4	H.C.Mehrotra, Dr.Goyal S.P, Income Tax Law and Accounts, Sahitya Bhavan Publications, Agra.	
5	T.Srinivasan – Income Tax & Practice – Vijay Nicole Imprints Private Limited, Chennai.	
Reference Books		
1	Hariharan N, Income Tax Law & Practice, Vijay Nicole Imprints Pvt.Ltd. Chennai	
2	Bhagwati Prasad, Income Tax Law and Practice, Vishwa Prakashan. New Delhi.	
3	Vinod K.Singhania, Students Guide to Income Tax., U.K.Bhargava Taxman.	
4	Dr.Vinod K Singhania, Dr.Monica Singhania, Taxmann's Students' Guide to Income Tax, New Delhi.	

5	MittalPreethiRaniandBansalAnshika, IncomeTaxLawandPractice,Sultan &ChandSons,New Delhi.
NOTE:LatestEditionofTextbooks MaybeUsed	
Web Resources	
1	https://cleartax.in/s/residential-status/
2	https://www.legalraasta.com/itr/income-from-salary/
3	https://taxguru.in/income-tax/income-house-properties.html

**MAPPINGWITHPROGRAMMEOUTCOMEAND SPECIFIC
PROGRAMME OUTCOME**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	2	2	2	3	3	2
CO2	3	2	2	2	2	2	2	2	3	2	2
CO3	3	3	3	2	3	2	2	2	3	3	2
CO4	3	2	2	2	2	2	2	2	3	3	2
CO5	3	3	3	2	3	2	2	2	3	2	2
TOTAL	15	12	13	10	13	10	10	10	15	13	10
AVERAGE	3	2.2	2.6	2	2.6	2	2	2	3	2.6	2

3– Strong,2-Medium,1- Low

IIIB.COMBANKINGANDFINANCE(VSEMESTER)–UNDERCBCS PART III

- MAJOR CORE -12 (ANY ONE)

AUDITING&CORPORATEGOVERNANCE

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					3	5	25	75	100

Learning Objectives

LO1	To enable students to understand process of auditing and its classification.
LO2	To impart knowledge on internal check and internal control.
LO3	To illustrate the role of auditors in company.
LO4	To help students understand the framework, theories and models of Corporate Governance.
LO5	To provide insights into the concept of Corporate Social Responsibility

Prerequisite: Should have studied Commerce in XII Std

Unit	Contents	No. of Hours
I	Introduction to Auditing Meaning and Definition of Auditing – Distinction between Auditing and Accounting – Objectives – Advantages and Limitations of Audit – Scope of Audit – Classifications of Audits – Audit of for Profit enterprises and Non-profit Organizations	15
II	Audit Procedures and Documentation Audit Planning – Audit Programme – Procedures - Internal Audit - Internal Control – Internal Check System – Vouching – Cash and Trade Transactions – Verification of Assets and Liabilities and its Valuation	15
III	Company Auditor Appointment and Removal of Auditors – Rights, Duties and Liabilities of Auditor – Audit Report - Recent Trends in Auditing - Information Systems Audit (ISA) – Auditing around the computer – Auditing through the computer- e-audit tools.	15
IV	Introduction to Corporate Governance Conceptual Framework of Corporate Governance: Theories & Models, Broad Committees - Corporate Governance Reforms. Major Corporate Scandals in India and Abroad: Common Governance Problems Noticed in various Corporate Failures. Introduction to Environment, Social and Governance (ESG - Code of Conduct – Directors and Auditors	15
V	Corporate Social Responsibility Concept of CSR, Corporate Philanthropy, Strategic Relationship of CSR with Corporate Sustainability - CSR and Business Ethics, CSR and Corporate Governance - CSR Provisions under the Companies Act, 2013 (Section 135 schedule – VII). – CSR Policy Rules	15
	TOTAL	75

Course Outcomes

CO1	Define auditing and its process.
CO2	Compare and contrast essence of internal check and internal control.
CO3	Identify the role of auditors in companies.

CO4	Definetheconcept ofCorporateGovernance.
CO5	AppraisetheimplicationsofCorporateSocialResponsibility

Textbooks	
1	DinkarPagare,PrinciplesandPracticeofAuditing,SultanChand&Sons,NewDelhi
2	B.N.Tandon,S.Sudharsanam&S.Sundharabahu,PracticalAuditing,S.Chand&SonsNew Delhi.
3	Dr. T.R. Sharma, Dr. Gaurav Sankalp, Auditing & Corporate Governance,Sahithya Bhawan Publications, Agra
4	ArunaJha,Auditing&CorporateGovernance,TaxmannPublicationPvt.Ltd,NewDelhi.
ReferenceBooks	
1	KevinKeasey,SteveThompson&Mikewright,Governance&Auditing, EmeraldGroupPublishing Limited,Bingley
2	Dr.T.R.Sharma,Auditing,SahithyaBhawanPublications,Agra
3	C.B.Gupta,NehaSinghal,Auditing&CorporateGovernance,ScholarTechPress,New Delhi.
4	Shri.Vengadamani,PracticalAuditing,MarghamPublication, Chennai.
NOTE:LatestEditionofTextbooksMaybeUsed	
WebResources	
1	https://www.wallstreetmojo.com/audit-procedures/
2	https://theinvestorsbook.com/company-auditor.html
3	https://www.investopedia.com/terms/c/corp-social-responsibility.asp

MAPPINGWITHPROGRAMMEOUTCOMES ANDPROGRAMMESPECIFICOUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	2	3	3	3	3	2
CO2	3	2	2	2	2	2	2	2	3	2	2
CO3	3	3	3	2	3	2	3	3	3	3	2

CO4	3	2	2	2	2	2	2	2	3	3	2
CO54	3	3	3	2	3	2	3	3	3	2	2
TOTAL	15	12	13	10	13	10	13	13	15	13	10
AVERAGE	3	2.2	2.6	2	2.6	2	2.6	2.6	3	2.6	2

3–Strong,2-Medium,1- Low

IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS PART III**- MAJOR CORE -12 (ANY ONE)****MAJOR PROJECT**

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					5	3	50	50	100

Objectives

1. To impart knowledge and develop understanding of research methodology and its applications
2. To study the methods of data collection and its interpretation to develop analytical skills in generalization of things and concepts

Guidelines for group project

1. The topic should be subject related.
2. Each group should consist of a maximum number of 5 students
3. The project report should have minimum 50 pages.
4. Each group must have a guide/project supervisor.
5. The project should necessarily contain title, statement of the problem, brief and representative review of literature, and objectives of the study, research methodology (sampling, collection of data and tools of analysis), scope / rationale / limitations of proposed study, contents (chapters) and bibliography.
6. The project report must have the following- Cover page, declaration by the guide and candidate, preface and acknowledgement, table of contents, main body (chapters), research instruments (questionnaire), appendix and annexure (if needed), bibliography.
7. Evaluation will be based on the project report, presentation and viva voce.

**IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS
PART III – DISCIPLINE SPECIFIC ELECTIVE 1½ (SELECT ANYONE)
AUDITING & CORPORATE GOVERNANCE**

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
					3	4	25	75	100
Learning Objectives									
LO1	To enable students to understand process of auditing and its classification.								
LO2	To impart knowledge on internal check and internal control.								
LO3	To illustrate the role of auditors in company.								
LO4	To help students understand the framework, theories and models of Corporate Governance.								
LO5	To provide insights into the concept of Corporate Social Responsibility								
Prerequisite: Should have studied Commerce in XII Std									
Unit	Contents							No. of Hours	
I	Introduction to Auditing Meaning and Definition of Auditing – Distinction between Auditing and Accounting – Objectives – Advantages and Limitations of Audit – Scope of Audit – Classifications of Audits – Audit of For Profit enterprises and Non-profit Organizations							15	
II	Audit Procedures and Documentation Audit Planning – Audit Programme – Procedures – Internal Audit – Internal Control – Internal Check System – Vouching – Cash and Trade Transactions - Verification of Assets and Liabilities and its Valuation							15	
III	Company Auditor Appointment and Removal of Auditors – Rights, Duties and Liabilities of Auditor – Audit Report – Recent Trends in Auditing – Information Systems Audit (ISA) – Auditing around the computer – Auditing through the computer-e-audit tools.							15	
IV	Introduction to Corporate Governance Conceptual Framework of Corporate Governance: Theories & Models, Broad Committees - Corporate Governance Reforms. Major Corporate Scandals in India and Abroad: Common Governance Problems Noticed in various Corporate Failures. Introduction to Environment, Social and Governance (ESG - Code of Conduct – Directors and Auditors							15	
V	Corporate Social Responsibility Concept of CSR, Corporate Philanthropy, Strategic Relationship of CSR with Corporate Sustainability - CSR and Business Ethics, CSR and Corporate Governance - CSR Provisions under the Companies Act, 2013 (Section 135 schedule – VII). – CSR Policy Rules							15	
	TOTAL							75	

Course Outcomes	
CO1	Define auditing and its process.
CO2	Compare and contrast essence of internal check and internal control.
CO3	Identify the role of auditors in companies.
CO4	Define the concept of Corporate Governance.
CO5	Appraise the implications of Corporate Social Responsibility
Textbooks	
1	Dinkar Pagare, Principles and Practice of Auditing, Sultan Chand & Sons, New Delhi
2	B.N. Tandon, S. Sudharsanam & S. Sundharabahu, Practical Auditing, S. Chand & Sons New Delhi.
3	Dr. T.R. Sharma, Dr. Gaurav Sankalp, Auditing & Corporate Governance, Sahitya Bhawan Publications, Agra
4	Aruna Jha, Auditing & Corporate Governance, Taxmann Publication Pvt. Ltd, New Delhi.
Reference Books	
1	Kevin Keasey, Steve Thompson & Mikewright, Governance & Auditing, Emerald Group Publishing Limited, Bingley
2	Dr. T.R. Sharma, Auditing, Sahitya Bhawan Publications, Agra
3	C.B. Gupta, Neha Singhal, Auditing & Corporate Governance, Scholar Tech Press, New Delhi.
4	Shri. Vengadamani, Practical Auditing, Margham Publication, Chennai.
NOTE: Latest Edition of Textbooks May be Used	
Web Resources	
1	https://www.wallstreetmojo.com/audit-procedures/
2	https://theinvestorsbook.com/company-auditor.html
3	https://www.investopedia.com/terms/c/corp-social-responsibility.asp

**MAPPING WITH PROGRAMME OUTCOMES
AND PROGRAMME SPECIFIC OUTCOMES**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	2	3	3	3	3	2
CO2	3	2	2	2	2	2	2	2	3	2	2
CO3	3	3	3	2	3	2	3	3	3	3	2

CO4	3	2	2	2	2	2	2	2	3	3	2
CO5	3	3	3	2	3	2	3	3	3	2	2
TOTAL	15	12	13	10	13	10	13	13	15	13	10
AVERAGE	3	2.2	2.6	2	2.6	2	2.6	2.6	3	2.6	2

3–Strong,2-Medium,1- Low

IIIB.COMBANKINGANDFINANCE(VSEMESTER)–UNDERCBCS PARTIII

– DISCIPLINESPECIFIC ELECTIVE½ (SELECT ANYONE)

RESEARCHMETHODOLOGY

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					4	3	25	75	100

Objectives

1. To understand the basic concepts of research and its methodologies.
2. To organize and conduct research in a more appropriate manner.

UnitI:

Introduction to Research – Types of Research – Significance of Research – Research methods vs. Methodology – Research – Research process – Criteria of Good Research

UnitII:

Research Design– Meaning of Research design – need for research design – features of a good design – different research designs.

UnitIII:

Design of sample surveys– sample design – sample survey Vs census survey – Types of sampling designs–Nonprobability sampling–probability sampling–Complex random sampling design.

UnitIV:

Data Collection and preparation– Collection of Primary Data – Methods of Collecting Primary Data - Guidelines for Constructing Questionnaire / Schedule- Difference between Questionnaire and schedule - Collection of secondary data – Data Preparation process.

UnitV:

Interpretation and report writing – Meaning of interpretation – techniques of interpretation – precautions in interpretation – significance of report writing – different steps in writing report – layout of the research report – mechanics of writing a research report – precautions for writing research report.

Text/Reference Books

1. C.R.Kothari, Gau Rav Garg, “Research Methodology methods and techniques”, New International Publishers.
2. P.Ravilochanan, “Research Methodology”, Margham Publications.
3. P.Saravanel, “Research Methodology”, Kidap Publications.

Outcomes:

1. To know the criteria for good research.
2. To recognise the various research designs.
3. To analyse the different types of sampling designs.
4. To know about the various elements of data collection.
5. To differentiate the questionnaire and schedule.
6. To identify the mechanics of research report writing.

IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS PART III
– DISCIPLINE SPECIFIC ELECTIVE ½ (SELECT ANYONE)
DEVELOPMENT BANKING

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					4	3	25	75	100

Objectives:

1. To know the role and progress of development banks in India.
2. To identify medium and long term finance to business units.
3. To recognize more exports and encourage import substitution.

Unit I

Development banks – Concepts – Objectives – Functions. Difference between Commercial banking and Development banking – role of development banks in developing the economy of India.

Unit II

Development banking in India – Commercial banks in the development of agriculture and industry – schemes and implementation.

Unit III

National Bank for Agriculture and Rural Development (NABARD) – objectives and functions. Financial, developmental and supervisory role of NABARD in the development of rural India.

Unit IV

National level development banks – IFCI, SIDBI, EXIM Bank and NHB – Organization – Objectives – functions – role in the development of the India.

Unit V

State level development banks – State Finance Corporation, Small Industries Development Corporation – TIIC – organization – objectives – functions – role in the Industrial development in the states.

Text Books:

1. Corporation Finance in India by S.C. Kuchal, Chaithanya Publishing House.
2. Development Banking in India by Kaushal Kumar Arora, Atlantic Publishers and Distributors.
3. Development Banking by Vasant Desai, Himalaya Publishers.

Outcomes:

1. To know the role of development banks in developing the Indian economy.
2. To know the concept of development banking in India.
3. To understand NABARD
4. To know the role of National level development banks.
5. To know the role of State level development banks.

IIIB. COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS

PART III – DISCIPLINE SPECIFIC ELECTIVE $\frac{3}{4}$ (SELECT ANY ONE)

FINANCING FOREIGN TRADE

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					4	3	25	75	100

Objective:

To make the students aware of different concepts and techniques involved in financing foreign trade in India.

UnitI:

Foreign Trade–Meaning–Need for Foreign Trade–Balance of Trade–Methods of Foreign Trade–Instruments of Foreign Trade.

UnitII:

Exchange controls – Meaning, need for exchange controls – Methods of exchange control measures in India.

UnitIII:

Import Finance(Documentary credit) –Finance Exports(pre and post shipment)

UnitIV:

Project Exports–Meaning and importance–Methods of finance project exports

UnitV:

Role of commercial banks and Exim Bank of India in financing India's foreign trade

Text Books:

1. Chaudhuri B.K & Agarwal O.P. A Text Book of Foreign Trade and Foreign Exchange, Himalaya Publishing House, Mumbai.

Reference Books:

1. Jeevanandam.C, Foreign Exchange–Practice, Concepts and Control, Sultan Chand & Sons, New Delhi.
2. Jhingan M.L, Money, Banking & International Trade, Konark Publications, New Delhi.
3. Francis Cherunilam, International Trade and Export Management, Himalaya Publishing House, Mumbai.
4. Prabhakar, J.V. & Rangandhachary A.V. International Business (International Trade & Finance), Kalyani Publishers, Ludhiana.

Outcomes:

1. To understand the basics of foreign trade.
2. To know the methods of exchange control measures in India.
3. To know about the Import Finance and Finance Exports.
4. To understand the concept of project exports.
5. To evaluate the role of commercial banks and EXIM banks in foreign trade.

IIIB.COMBANKINGANDFINANCE(VSEMESTER)–UNDERCBCS PART III

– DISCIPLINE SPECIFIC ELECTIVE ¾ (SELECT ANY ONE)

ENTREPRENUERSHIP DEVELOPMENT

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					4	3	25	75	100

LearningObjectives		
LO1	Toknowthemeaningandcharacteristicsofentrepreneurship	
LO2	To identify thevarious businessopportunities	
LO3	Tounderstand theProcess ofsetting upanenterprise	
LO4	TogainknowledgeintheaspectsoflegalComplianceofsettingupofan Enterprise	
LO5	Todevelop an understanding of theroleof MSME in economicgrowth	
Prerequisite:ShouldhavestudiedCommerceinXIStd		
Unit	Contents	No.of Hours
I	IntroductiontoEntrepreneur MeaningofEntrepreneurship–CharacteristicsofEntrepreneurship –Types of Entrepreneurship – Self Employment – Difference between Entrepreneurship and Employment – Meaning of Entrepreneur – Traits – Classification – Functions – Entrepreneurial Scenario in India.	15
II	DesignThinking Idea Generation – Identification of Business Opportunities – Design Thinking Process – Creativity – Invention – Innovation – Differences – ValueAddition–ConceptandTypes–ToolsandTechniquesofGenerating an Idea – Turning Idea into Business Opportunity.	15
III	Settingup ofanEnterprise Process of Setting Up an Enterprise – Forms of an Enterprise – Sole Proprietorship – Partnership – Limited Liability Partnership Firm – Joint Stock Company – One Man partnership – Choice of Form of an Enterprise – FeasibilityStudy–Marketing,Technical,Financial,Commercialand Economical.	15
IV	Business Model Canvas and Formulation of Project Report Introduction – Contents of Project Report – Project Description – Market Survey – Fund Requirement–LegalComplianceofsettingUpofanEnterprise–Registration – Source of Funds – Modern Sources of Funds.	15

V	MSME's and Support Institutions Government Schemes and Women Entrepreneurship – Importance of MSME for Economic Growth – MSME – Definition – Role of Government Organizations in Entrepreneurship Development – MSME DI – DIC – Khadi and Village Industries Commission – NSIC – NABARD, SICVI, SFC, SDC, EDII, EPCCB. Industrial Estates – Government Schemes – Prime Minister Employment Generation Programme – Women Entrepreneurship in India.	15
TOTAL		75
Course Outcomes		
CO1	Identify the various traits of an entrepreneur	
CO2	Turn ideas into business opportunities	
CO3	Do feasibility study before starting a project	
CO4	Identify the sources of funds for funding a project	
CO5	Develop an understanding about the Government schemes available for women entrepreneurs	
Textbooks		
1	Jayashree Suresh, (Reprint 2017) Entrepreneurial Development, Margham Publications. Chennai.	
2	Dr. C.B. Gupta & Dr. S.S. Khanka (Reprint 2014). Entrepreneurship And Small Business Management, Sultan Chand & Sons, New Delhi.	
3	Charan Timath Poornima, (Reprint 2014.), Entrepreneurship development - Small, Pearson Education, India.	
4	Raj Shankar, (Reprint 2016), Entrepreneurship Theory and Practice, Vijay Nicole and Imprints Pvt. Ltd, Chennai.	
5	Vasant Desai, (Reprint 2017). Dynamics of Entrepreneurial Development & Management Twenty Fourth Edition. Himalaya Publishing House. Mumbai.	
Reference Books		
1	Anilkumar, Poornima, Principles of Entrepreneurial development, New age publication, Chennai.	
2	Dr. A.K. Singh, Entrepreneurial development and management, Laxmi publications, Chennai.	
3	Dr. R.K. Singal, Entrepreneurial development and management, S.K. Kataria publishers, New Delhi.	
4	Dr. M.C. Garg, Entrepreneurial Development, New Delhi.	
5	E. Gordon, K. Natrajan, Entrepreneurial development, Himalaya publishing, Mumbai.	
NOTE: Latest Edition of Textbooks Maybe Used		
Web Resources		
1.	https://www.interaction-design.org/literature/topics/design-thinking	
2.	https://www.bms.co.in/steps-involved-in-setting-up-of-an-enterprise/	
3.	http://www.msme.gov.in/	

**MAPPING WITH PROGRAMME OUTCOME AND SPECIFIC
PROGRAMME OUTCOME**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO01	PSO2	PSO3
CO1	3	2	3	2	3	2	3	3	3	2	2
CO2	3	2	2	2	2	2	2	2	3	2	3
CO3	3	3	3	2	3	2	3	3	3	2	2
CO4	3	2	2	2	2	2	2	2	3	2	2
CO5	3	3	3	2	3	2	3	3	3	2	3
TOTAL	15	12	13	10	13	10	13	13	15	10	12
AVERAGE	3	2.2	2.6	2	2.6	2	2.6	2.6	3	2	2.4

3– Strong, 2-Medium, 1-Low

**NAAN MUDHALVAN SCHEME
AGRICULTURAL ECONOMY OF INDIA**

The main objectives of this course are to:

1. To know the agricultural economy of India
2. To understand the condition of agricultural labours
3. To acquire knowledge on land reforms.
4. To aware about Agricultural Marketing
5. To identify the availability of agricultural finance

Expected Course Outcomes:

On the successful completion of the course, student will be able to:

1	Understand the Agricultural Economy of the India and measure the development of agriculture in India	K2
2	Identify the problems and prospects of Indian agriculture and importance of green revolution.	K2
3	Study the agricultural marketing, pricing and their effect marketing system	K2
4	Outline the land tenure and land ceiling system in India	K1
5	Understand the role of agricultural banks for rural economic development	K2

K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create

Unit: I

Features of the Indian Rural Economy – Place of Agriculture – Causes for Low Productivity – Rural poverty. Agriculture: Special Features and – Causes of Backwardness – Measures for the Development of Agriculture – Progress of Agriculture during the plan period.

Unit: II

Agricultural Labour and Mechanisation of Agriculture: Agricultural Labour – Meaning – Wages and Income of labour assure to improve the conditions of labour – Green Revolutions – Effects – Mechanisation – Problems and Prospects.

Unit: III

Agricultural Marketing and Pricing: Causes and Consequences of Defective Agricultural Marketing System – Measures to improve marketing system – Agricultural Prices – Importance

of Price Stability– Causes and consequences of Price fluctuations–Agricultural Price commission– minimum Prices for Agricultural goods–Procurement policy.

Unit:IV

Land Tenure system in India – Need for land Reform- abolition of intermediaries –Tenancy Legislation–Landceiling–LandReformsand land Tenure: MeaningofLandTenure–Types – Abolition of intermediaries – Effects Measures to ensure the security of Tenure – Importance ofLand Reforms – Various Measures.

Unit:V

Agricultural Finance: Causes and Consequences of rural indebtedness – Measures to remove rural indebtedness – Agricultural Finance – Need – Types – Role of Institutions supporting Agricultural finance: Co-operative banks and commercial banks –NABARD.

TextBooks:

IndianAgriculture:Problems,ProgressandProspects-BySankaranS. Indian Economy - By Ruddar Dutt and Sundaram.

IIIB.COM BANKING AND FINANCE (VI SEMESTER) – UNDER CBCS PART

III – MAJOR CORE -13

SPECIAL ACCOUNTS

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					6	4	25	75	100

Objective

- To impart knowledge on corporate accounting methods
- To enable the student to understand the procedures of accounting.
- To enable them to develop skills in the preparation of accounting statements and their analysis.
- The students will gain the knowledge about accounting standards and companies' accounts.

Unit I Holding Companies:

Introduction-Advantages-Disadvantages-Wholly –owned Subsidiary Companies-Partly –owned Subsidiary Companies- Preparation of consolidated Balance Sheet - Elimination of Investment in Shares-Minority Interest-Cost of Control-Capital and Revenue Profit-Revaluation of Assets and Liabilities-Elimination of Common Transactions-Contingency Liabilities- Unrealised Profit-Current Accounts-Bonus Shares-Treatment of Dividend- Debentures of Subsidiary Company-Preference Shares in Subsidiary Company- Share Premium-Preliminary Expenses-Sales of Shares (except intercompany holdings and chain holding).

Unit II Accounts of Banking Companies

Introduction-Legal provisions-Disposal of Non-Banking Assets-Restrictions on Loans – Restrictions on Commission-Restriction on Payment of Dividend- Management of Minimum Capital-Statutory Reserve-CRR and SLR-Accounts and Audit – Preparation of Profit and Loss Account-Balance Sheet as per the III schedule u/s 29 of the Banking Regulation Act -Money at Call and Short Notice – Advances- Acceptance Endorsements etc., - Bills for Collection-Bills Payable-Bills Purchased and Discounted-Rebate on Bills Discounted-Inter Office Adjustments-Slip System.

Unit III Accounts of Insurance Companies

Types of Insurance-Annual Accounts-Life Insurance-Consideration for Annuities Granted-Balance Sheet-Determination of Profit-Accounts of General Insurance-Reserve for Unexpired Risk -Preparation of Final Accounts

Unit IV Double Accounting System

Introduction-Double Entry System and Double Account System-Double Account System-Features of Double Account System-Advantages and Disadvantages-Accounts of Electricity Companies-Depreciation-

Contingencies Reserves-Development Reserve-General Reserve-Tariff and Dividend Control Reserve-Remuneration – Reasonable Return-Capital Base-Clear Profit-Disposal of Surplus-Replacement of Assets-Receipts and Expenditure on Capital Accounts – General Balance Sheet – Revenue Account – Net Revenue Account - Accounts of Electricity Companies and Railways - Replacement and Renewals.

Unit V Accounting Standards

Accounting Standards–Indian and International Accounting Standards–Indian Accounting Standards 1,3,6,10,14,21 and 29 - Application – Scope – Formulation – Advantages – Disadvantages – Challenges - Inflation Accounting Simple Problems only.

PROBLEM:80 THEORY:20

Text Book:

1. Reddy, T.S. and Murthy, A. 2015. Corporate Accounting, Revised Edn. Margham Publications, Chennai.
2. Pillai, R.S.N., Bagavathi and Uma, S., Fundamentals of Advanced Accounting, Third Revised Edition 2014, S. Chand & Company Private Limited, New Delhi.

Outcomes:

1. To identify the processes of Holding companies.
2. To recognize the Banking company accounts.
3. To understand the basic principles of Company Insurance.
4. To know the final accounts of public sector undertakings.
5. To equip with different accounting standards knowledge.

IIIB.COM BANKING AND FINANCE (V SEMESTER) – UNDER CBCS PART III – MAJOR CORE -14 MANAGEMENT ACCOUNTING

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					6	4	25	75	100

Objective:

To enable the student to know the importance of management accounting and its concepts.

Unit I

Management accounting–Definition–Objectives–Nature–Scope–Merits and limitations– Differences between management accounting and financial accounting – Financial statement analysis – Comparative statement – Common size statement – Trend percentage – Ratio analysis – Meaning – Classification–Liquidity, solvency, turnover and profitability ratios.

UnitII

Fundflowstatement–Meaning–Preparation–Scheduleofchangesinworkingcapital–Fundsfrom operation–Sourcesandapplications–Cashflowstatement–Meaning–Differencebetweenfundflow statement and cash flow statement – Preparation of cash flow statement as per AS3.

UnitIII

BudgetandBudgetarycontrol–Meaning–importanceanditsAdvantages–Preparationofpurchase, production, production cost, sales, overhead cost, cash and flexible budgets.

UnitIV

Standard costing – Meaning, Advantages and its Limitations - Variance analysis – Significance - Computation of variances (Material and Labour variance only) - Marginal costing – CVP analysis – Break even analysis – BEP – Managerial applications – Margin of safety – Profit planning.

UnitV

CapitalBudgeting–Meaning–Importance–Appraisalmethods–Paybackperiod—Accountingrate of return - Discounted cash flow – Net present value – Profitability index – Internal rate of return.

PROBLEM:60 THEORY:40

Text Books

1. ManagementaccountingbyS.N. Maheswari–SultanChand&sonspublications,NewDelhi
2. ManagementaccountingbySharmaandGuptha,KalyaniPublishers,Chennai.
3. ManagementaccountingbyR.RamachandranandR.Srinivasan–Srirampublication,Trichy.

Outcome

1. To understand the basic concepts of management accounting and types of ratios can be applied for evaluating the performance and financial position of a firm.
2. To evaluate the performance of a firm using fundflow cashflow statement.
3. To prepare various budgets and understand the features and importance of budgets
4. To identify the significance of standard costing, use marginal costing techniques for optimizing cost and profit.
5. To Understand the Capital Budgeting Importance and various Appraisal methods for evaluating and performance of firm.

IIIB. COMBANKING AND FINANCE(VISEMESTER) –UNDER CBCS

PART III – MAJOR CORE -15 INCOME TAX LAW AND PRACTICE-II

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	6				4	6	25	75	100

Learning Objectives

LO1	To understand provisions relating to capital gains
LO2	To know the provisions for computation of income from other sources.
LO3	To familiarize law relating to set off and carry forward of losses and deductions from Gross Total Income.
LO4	To learn about assessment of individuals
LO5	To gain knowledge about assessment procedures.

Prerequisite: Should have studied Financial Accounting in I Sem

Unit	Contents	No. of Hours
I	Capital Gains Capital Assets – Transfer – Short term vs Long term capital assets - Computation of Capital Gains – Exemption under Section 54, 54B, 54D, 54EC, 54F, 54GA.	18
II	Income From Other Sources & Clubbing of Income Chargeability- Computation of Income from Other Sources–Deductions Allowed – Clubbing of Income– Concept	18
III	Set Off and Carry Forward of Losses and Deductions From Gross Total Income Gross Total Income vs Total Income - Provisions for Set-off and Carry Forward of Losses (Simple Problems). Deductions U/S 80C, 80CC, 80CCB, 80CCC, 80CCD, 80CCE, 80D, 80DD, 80DDB, 80E, 80EE, 80EEA, 80EEB, 80G, 80GG, 80GGA, 80TTA, 80TTB, and 80U only.	18
IV	Computation of Total Income – Individual Computation of Total Income - Tax Liability of an Individual (Old regime vs New regime)	18
V	Income Tax Authorities Administration of Income Tax Act – Income Tax Authorities – Powers of CBDT– Powers of Income Tax Officer - Procedure for Assessment – Filing of Return– Due Dates of Filing– Voluntary Filing– Return of Loss– Belated Return– Defective Return– Signing of Return– Permanent Account Number (PAN) , e-PAN– Tax credit statement (26AS) and Annual Information Statement (AIS).	18
	TOTAL	90

THEORY 20% & PROBLEMS 80%

Course Outcomes

CO1	Remember and recall provisions on capital gains
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CO2	Apply the knowledge about income from other sources
CO3	Analyse the set off and carry forward of losses provisions
CO4	Learn about assessment of individuals
CO5	Apply procedures learnt about assessment procedures.
Textbooks	
1	V.P.Gaur, Narang, Puja Gaur and Rajeev Puri- Income Tax Law and Practice, Kalyani Publishers, New Delhi.
2	T.S.Reddy and Hari Prasad Reddy, Income Tax Law and Practice, Margham Publications, Chennai.
3	Dinkar Pagare, Income Tax Law and Practice, Sultan & Chand Sons, New Delhi.
4	Mehrotra H.C, Dr. Goyal S.P, Income Tax Law and Accounts, Sahitya Bhavan Publications, Agra.
5	T.Srinivasan- Income Tax & Practice- Vijay Nicole Imprints Private Limited, Chennai.
Reference Books	
1	Hariharan N, Income Tax Law & Practice, Vijay Nicole Imprints Pvt.Ltd. Chennai.
2	Bhagwati Prasad, Income Tax Law and Practice, Vishwa Prakashan, New Delhi.
3	Vinod K. Singhanian, Students Guide to Income Tax., U.K. Bhargava Taxman, New Delhi.
4	Dr. Vinod K Singhanian, Dr. Monica Singhanian, Taxmann's Students' Guide to Income Tax, New Delhi.
5	Mittal Preethi Rani and Bansal Anshika, Income Tax Law and Practice, Sultan & Chand Sons, New Delhi.
NOTE: Latest Edition of Textbooks Maybe Used	
Web Resources	
1	https://www.investopedia.com/terms/c/capitalgain.asp
2	https://www.incometaxmanagement.com/Direct-Taxes/AY-2021-22/assessment/1-assessment-of-an-individual.html
3	https://www.incometax.gov.in/iec/foportal/

**MAPPING WITH PROGRAMME OUTCOME AND SPECIFIC
PROGRAMME OUTCOME**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	2	3	3	3	2	2
CO2	3	2	2	2	112	2	2	2	3	2	3

III	Statistical Analysis Functions: Statistical Functions: Mean, Median, Mode, Standard Deviation, Correlation, Skewness, F Test, Z Test, and Chi-Square Analysis.	15
IV	Reference Date & Time Functions: Date, Date Value, Day, Days 360, Now, Time, Time Value, Workday, Weekday, Year. Lookup and Reference Functions: Hlookup, Vlookup, Transpose, GetpivotData, Hyperlink- Practical Exercises Based on Statistical, Date & Time, Lookup and Reference Functions.	15
V	Projects and Applications Ratio Analysis, Cash Flow Statement, Payroll Processing, Marketing, Sales and Advertising Data Analytics, Social Media Marketing Analysis, Basic Applications with Macros and VBAs; Trending Business Applications Using MS Excel.	15
	TOTAL	75
THEORY 20% & PROBLEMS 80%		

List of Practical:

- 1) Enter the text, numbers, and dates, adjusting column widths, formatting cells - bold, italic, underline, changing fonts, and applying borders and background colors.
- 2) Using AVERAGEIF, AVERAGEIFS, COUNTIF, COUNTIFS, STDEV, VAR, IF, AND, OR, NOT to construct a database.
- 3) Create and customizing Pivot Tables by changing field settings, grouping data, filtering and sorting.
- 4) Draft a report based on Financial, Logical and Text Functions.
- 5) Analyse the data with a Statistical Function of frequency distribution, Skewness, and Correlation.
- 6) Use these statistical tools of F Test, Z Test, and Chi-Square test in analysing the data.
- 7) Apply the Lookup functions of Hlookup, Vlookup, INDEX, and MATCH in spreadsheet.
- 8) Practice of exercises based on statistical Date & Time, and Reference Functions.
- 9) Creating Drop-Down Lists using Data Validation to create lists for cells, and setting custom error messages for invalid inputs.
- 10) Apply the NPV, IRR, FV, PV functions for financial forecasting and analysis.
- 11) Record the simple macro to automate repetitive tasks.
- 12) Writing basic VBA scripts for advanced automation.
- 13) Compare different financial or operational scenarios using spreadsheets.

Course Outcomes	
CO1	Develop And Apply Fundamental Spread Sheet Skills.
CO2	Understanding Various Tools Used In Ms-Excel.
CO3	Knowledge On Various Statistical Tests in Ms-Excel.
CO4	Demonstrate Proficiency in Using Complex Spread Sheet Tools Such as Formulas and Functions.
CO5	Develop Trending Application Using MS-Excel
Textbooks	
1	John Walkenbach, MS Excel Bible, Wiley Publication, New Jersey, USA.
2	Ramesh Bangia, Learning Microsoft Excel 2013, Khanna Book Publishing, Bangalore.

3	WayneLWinston,MicrosoftExcel,DataAnalysisandBusinessModelling,PrenticeHall, New Jersey, USA.
4	GregHarvey,Excel2016forDummies,Chennai.
ReferenceBooks	
1	GlynDavis&BrankoPecar:BusinessStatisticsusingExcel,Oxfordpublications, Chennai.
2	GoogleSheetsBasics:MasatoTakedaandothers;TekuruInc,India.
3	HarjitSuman,Excel BibleforBeginners, Kindle Editio,Chennai.
4	JenniferAckermanKettel,GuyHat-Davis,CurtSimmons,“Microsoft2003”,Tata McGraw Hill, Noida.
NOTE:LatestEditionofTextbooks MaybeUsed	
WebResources	
1	https://www.freebookkeepingaccounting.com/using-excel-in-accounts
2	https://courses.corporatefinanceinstitute.com/courses/free-excel-crash-course-for-finance
3	https://www.youtube.com/watch?v=Nv_Nnw01FaU

**MAPPINGWITHPROGRAMMEOUTCOMEAND SPECIFIC
PROGRAMME OUTCOME**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	3	2	3	3	3	2	2
CO2	3	2	3	3	2	2	2	2	3	2	3
CO3	3	3	3	3	3	2	3	3	3	2	2
CO4	3	2	3	3	2	2	2	2	3	2	2
CO5	3	3	3	3	3	2	3	3	3	2	3
TOTAL	15	12	15	15	13	10	13	13	15	10	12
AVERAGE	3	2.4	3	3	2.6	2	2.6	2.6	3	2	2.4

3–Strong, 2-Medium,1- Low

**IIIB.COM BANKING AND FINANCE (VISEMESTER) – UNDER CBCS
DISCIPLINE SPECIFIC ELECTIVE ½ (SELECT ANY ONE)
HUMAN RESOURCE MANAGEMENT**

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					5	3	25	75	100

Objectives

1. To study about the importance of human resource.
2. To study the techniques of performance appraisal of employees.
3. To know the methods to redress the grievances of employees.

Unit I Introduction to Human Resource Management

HRM Concept and Functions, Role, Status and competencies of HR Manager - HR Policies - Evolution of HRM - HRM vs HRD - Evolution of HRM – Emerging Challenges of Human Resource Management - Workforce diversity; Empowerment - Human Resource Information System.

Unit II Acquisition of Human Resource

Human Resource Planning- Quantitative and Qualitative Dimensions – job analysis – job description and job specification - Recruitment And Selection – meaning – process of requirement – sources and techniques of Recruitment – Meaning and Process of Selection – Selection Tests And Interviews – placement, induction, socialization and Retention.

Unit III Training and Development

Concept and Importance - Training and development methods – Identifying Training and Development Needs- Designing Training Programmes – Role Specific and Competency Based Training - Evaluating Training Effectiveness - Training Process Outsourcing - Management Development – Career Development.

Unit IV Performance Appraisal

Nature, objectives and importance - Modern Methods and techniques of performance appraisal - potential appraisal and employee counselling – job changes - transfers and promotions - Problems in Performance Appraisal – Essentials of Effective Appraisal System – Job Evaluation – Concepts, Process and Objectives – Advantages and Limitations – Methods.

Unit V Compensation and Maintenance

Compensation - Concept and policies- wage and Salary administration - Methods of wage payments and incentive plans - Fringe benefits – Performance linked compensation - Employee health, welfare and safety social security - Employer-Employee relations- grievance handling and redressal – Grievance handling and redressal.

Text Books:

1. K. Aswathappa: Human Resource Management Text and Cases: Tata McGraw Hill, New Delhi.
2. George W. Bohlander and Scott A. Snell: Principles of Human Resource Management: Cengage Learning, New Delhi.
3. P. G. Aqinas: Human Resource Management Principles and Practice: Vikas Publishing House Pvt. Ltd., New Delhi

Outcomes:

1. To know about the basic concepts of planning human resource.
2. To understand the basic selection process in human resource management.
3. To know the importance of training and development in human resource management.
4. To know and apply the methods of performance appraisal.
5. To gain knowledge on compensation methods.

IIIB.COMBANKINGANDFINANCE(VISEMESTER)–UNDERCBCS
DISCIPLINE SPECIFIC ELECTIVE ¾ (SELECT ANY ONE)
FINANCIAL RISK MANAGEMENT

Subject Code	L	T	P	S	Credits	Inst. Hours	Marks		
							CIA	External	Total
	5				3	5	25	75	100
Learning Objectives									
LO1	Totrainthestudents ontheprinciples ofrisk management.								
LO2	Tounderstandthe varioustypes oftechnology riskinfinance.								
LO3	ToacquireknowledgeabouttheroleofBankforInternationalSettlements(BIS)								
LO4	Tounderstandthedifferenttheoriesoffinancialriskmanagement.								
LO5	Todemonstratetheunderstandingofaccounting, taxandlegal issuesinriskmanagement.								
Prerequisites:ShouldhavestudiedCommerceinXII Std.									
UNIT	Contents								No.of Hours
I	PrinciplesofRiskManagement Introduction to Risk in Business, Specific Risks in Financial Services, external sources of risk and their potential impact on a business: economic, political, competitive environment, social and market forces, technological including cyber security, shocks and natural events, external stakeholders and third parties.								15
II	InternationalRisk Regulation The Bank for International Settlements, role of the Bank for International Settlements, Basel Regulatory Capital, international guidelines and supervisory standards established by the Basel Committee, Capital Adequacy Assessment Process (ICAAP), principles of home-host state regulation, Regulatory Risk, differences betweenstatutoryandprinciples-basedapproaches tofinancial regulation								15
III	OperationalRiskandCreditRisk Definitions of Operational Risk according to the Basel Committee on Banking Supervision, Basel operational risk event types. Operational Risk Framework: identification, measurement, management and control, management information, monitoring, escalation, remediation. Operational Risk Identification, Operational Risk Assessment and Measurement, Managing Operational Risk. Credit Risk: Identification of Credit Risk: understand the key components of credit risk and how they arise. Credit Risk Measurement: techniques for measuring credit risk,CreditRiskManagement:soundpracticefeaturesofaneffective								15
	creditriskmanagementfunction,reportingandescalationtoolsofcreditriskmanagement, Basel key stages of credit risk policy development.								
IV	MarketRisk&Liquidity Risk Identification of Liquidity Risk: market, investment and operational risk. Measurement of Liquidity Risk: funding liquidity risk analysis: liquidity gap analysis, stress testing, expected future funding requirement.								15

12

V	Enterprise Wide Risk Management and Risk Reporting Enterprise Wide Risk Management (EWRM) Risk Management Committee, Risk Management Department, Risk based Internal Audit. Risk Reporting: Accounting, Tax & Legal Issues in Risk Management, Indian Accounting Standards: IAS 32 Financial Instrument: Presentation, IAS 39 Financial Instrument: Recognition & Measurement, International Financial Reporting Standards: IFRS 7 Financial Instrument: Disclosure, IFRS 9 Financial Instrument, Financial Accounting Standard Board Statement (SFAS): FAS 133 Accounting for Derivative Instruments and Hedging Activities, FAS 138 An Amendment to SFAS 133.	15
	Total	75

Course Outcomes

CO1	Explain various concepts relating to the principles of risk management
CO2	Apply the different theories of financial risk management and technology risk in finance.
CO3	Ascertain the recent development of the Bank for International Settlements (BIS).
CO4	Analyze the accounting, tax and legal issues in risk management
CO5	Ascertain the current and potential risks and the establishment of organization risk tolerance.

Textbooks

1.	Vivek, P.N. Asthana (2019), Financial Risk Management, Himalaya Publishing House, Mumbai.
2.	Don M Chance, Financial Risk Management: An End User Perspective, World Scientific, World Scientific Publishing Co Pvt. Ltd., Singapore.
3.	Peter Christoffersen, Elements of Financial Risk Management, Academic Press, San Diego, 2 nd Edition 2012, London.

4.	John C Hull, Risk Management and Financial Institutions, John Wiley & Sons, Canada.
5.	Steven Allen, Financial Risk Management, Wiley Publishing LLC, New Jersey.

Reference Books

1.	Alexander, K., Dhumale, R., & Eatwell, J. (2016). Global governance of
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	financial systems: the international regulation of systemic risk, Oxford University Press, New York
2.	R K Arora, Financial and Risk Management, Wiley Publishing, New Jersey.
3.	MacNeil, I & O'Brien J, The future of financial regulation, Hart Publishing, Oxford.
4.	K.H. Erickson, Financial Risk Management a Simple Introduction,
5.	Risk Management, Prof. CK Roy, P. Roy, New Central Book Agency Pvt. Ltd., Kolkata.

Web Resources	
1.	https://nlist.inflibnet.ac.in/search/Search2Record/10.1093_jjfinec_nbi003
2.	https://nlist.inflibnet.ac.in/search/Record/EBC4041088
3.	https://nlist.inflibnet.ac.in/search/Record/EDZ0000073139

**MAPPING WITH PROGRAMME OUTCOMES AND
PROGRAMME SPECIFIC OUTCOMES**

	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO 3
CO1	3	2	3	2	3	3	3	2	3	2	2
CO2	3	3	3	3	2	3	2	2	3	2	2
CO3	3	2	3	3	3	2	2	3	3	2	2
CO4	3	3	3	3	2	3	2	3	3	2	2
CO5	3	3	2	2	3	2	3	3	3	2	2
Total	15	13	14	13	13	13	12	13	15	10	10
Average	3	2.6	2.8	2.6	2.6	2.6	2.4	2.6	3	2	2

3–Strong, 2-Medium, 1-Low

**IIIB.COM BANKING AND FINANCE (VISEMESTER) – UNDER CBCS DISCIPLINE
SPECIFIC ELECTIVE ¾ (SELECT ANY ONE)
CREDIT MANAGEMENT**

Subject code	L	T	P	S	Inst. Hours	Credit	Marks		
							CIA	External	Total marks
					5	3	25	75	100

Objectives

1. To know the different forms of credit management.
2. To understand the basic concepts for principle of lending.

Unit I:

Definition of Credit – Forms of credit: Consumer credit, Commercial credit, Export credit, Banking credit, Agriculture credit.

UnitII:

Principles of lending–The 7C's of Credit–Fair practice code–Various types of Borrowers

UnitIII:

Benefits and dangers in using credit, understanding consumer rights and obligations

UnitIV:

Credit Policy: Definition–Role and use of the policy–Basic contents of the policy

UnitV:

Consumer Assessments: Credit Bureau, Credit Applications, References, Credit evaluation of borrowers, Collection procedure, Debit Recovery Tribunal, Writing off Bad Debts.

Text Books

1. Credit Management by Ed. Vol–Oscar Publication.
2. Credit Planning and Management by Krishna Gupta–Purana Books.

Reference Books

1. Credit Management Handbook by Cecil J. Bond
2. Risk Management, IIBF, Macmillan, New Delhi.
3. Credit Appraisal, Risk Analysis and Decision making–Mukherjee
4. Credit Risk Management, Andrew Fight.

Outcomes

1. To know about various forms of credit
2. To understand the concept of lending
3. To know about customer rights and obligations
4. To understand about credit policy and its role
5. To learn various assessments.

**NAAN MUDHALVAN
PERSONAL INVESTMENT**

LEARNING OBJECTIVE:

1. To make the students aware of various investment avenues and to facilitate them for effective investment planning.
2. To enable the students to prepare Investment and financial planning
3. To understand the students various bank deposit schemes and insurance policies.
4. To know the basic concepts of Income tax benefits.
5. To know about role of SEBI under Investments.

Expected Course Outcomes:		
On the successful completion of the course, student will be able to:		
1	Understand the Concept and conversion of personal investment	K2
2	Calculation of personal investment planning	K2

3	Knowledge about various methods of insurance policies	K2
4	Fundamentals of Investment in Equity and Preference Shares	K1
5	Understand the Well-informed Investment Planning	K2
K1-Remember; K2-Understand; K3 -Apply; K4-Analyze; K5 -Evaluate; K6 -Create		

UNIT – I: Introduction: Meaning and Definition of Investment– Concepts of Investment, Nature of Investment, Types of Investors, Stages in Investment, Speculation- Types of Speculators, Distinction between Investment and Speculation, Gambling – Meaning, features, Distinction between Investment and Gambling.

UNIT - II: Principles of Investment: Importance and basic Principles of Investment, Kinds of Investment – Direct Investment alternatives – Fixed Principal Investments, Variable Principal Securities and Non-Security Investments – Stages in Investment.

UNIT–III: Investment Planning: Investment Planning– Financial Planning and Investment Planning, Features of Investment Planning, Setting of investment goals at different stages of an individual, Deciding the investment time frame.

UNIT–IV: Popular Investment Media: Popular Investment Media– Bank deposits– Saving deposits, Fixed deposits, Recurring Deposits, Instruments of post office, Savings certificates, Public Provident Fund, Company deposits – Life Insurance Schemes – Endowment policy, Whole Life policy, Term Life Policy, Money Back Policy, Joint Life Policy, Children’s Insurance Policy, Group Policy, Unit Linked Insurance Plans – Income tax benefits with respect to payment of premiums. Real Estate– Reasons for growth, problems with Real Estate Investments, Chit funds, Plantation and Farm Houses, Gold and Silver.

UNIT-V: Types of Shares: Investment in Equity and Preference Shares. Methods of Trading in Stock Exchanges, Investors’ Protection, Problems & Remedies, Role of SEBI in protecting investors’ interests.

Books for Reference: (Latest Revised Edition Only)

1. Punithavathy Pandiyan– Security Analysis and Portfolio Management, Vikas Publishing house, New Delhi.
2. Dr. Radha, Parameswaran and Dr. Nedunchezian– Investment Management, Prasanna Publishers, Chennai.
3. Preeti Singh – Investment Management, Himalaya Publishing House, Mumbai.
4. V.A. Avadhani– Investment Management, Himalaya Publishing House, Mumbai.
5. Rajiv K. Tayal- Art of Handling Money and Investments: A Practical guide to Personal Finances, Atlantic publishers and distributors (p) ltd.